



# MEMBER CONNECTION

April/May  
2006

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## YES, WE REALLY ARE MOVING!

It's official – thanks to the Mayor, Wabash City Council, Ron Buzzard and staff, many local contractors, and the Chamber and WEDCOR boards, your Wabash County Chamber of Commerce and Wabash County Economic Development Corporation will be moving to their new offices effective May 15. The City of Wabash completely renovated City Hall's second floor into a first-rate professional office suite. Boasting a roomy reception area with dual work station, three executive offices, spacious meeting/training room, small conference area, kitchen, restrooms and storage room, the new suites will reflect the professionalism of the respective offices. Speaking of occupants, there is still one executive office available for rent. If interested in sharing workspace, contact City Hall or your Chamber office for more information.

### Why the Move?

In our strategic planning, we held community focus group meetings to get your ideas and views on Chamber services, image, and future goals. One of the concerns was your Chamber image. As the Chamber is the example to the rest of the business community, you thought we needed to look a little more professional. Another aspect of those strategic plans was the need to eliminate duplicity among organizations and better conserve resources. By relocating to the same building as WEDCOR and the City of Wabash, we'll be able to share equipment, reception area, and other resources, as well as be readily available to put together site visit teams, and improve communications between organizations. Each of us will continue our own specific missions in a more cost-effective manner. It's definitely a win-win for all. We invite our members to watch for the launch of your Chamber's new logo (see below) which will be proudly displayed on the building signage.

**PLEASE NOTE:** Due to the move, your Chamber office will be closed on Thursday, May 11, and Friday, May 12. An Open House will be announced once we are fully functional in our new home.

### New Addresses effective May 15:

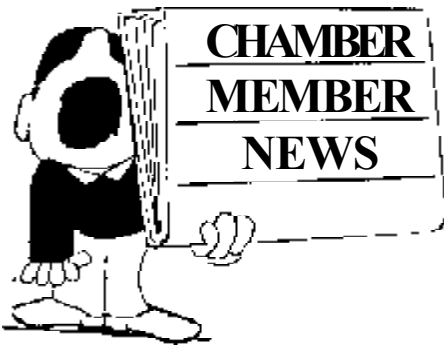
Wabash County Chamber of Commerce  
210 S. Wabash St., Suite A  
Wabash, Indiana 46992  
Telephone will remain the same.

Wabash County Economic Development Corp.  
214 S. Wabash St., Suite B  
Wabash, Indiana 46992  
Telephone will remain the same.

Public Relations Chair Andy Eads ensured the development of this new logo. Committee member Gretchen Simpson, The Plain Dealer Graphics Art staff and Graphic Artist Toni Folzenlogel, an Urbana native, all studied form, Wabash Community history and the best in Chamber logo designs from around the country. Ultimately the design selected was the brainchild of Ms. Folzenlogel, building on the artistic simplicity of train wheel and track, incorporated into a modern, professional logo for your Chamber. The Chamber board thanks the PR Committee for its successful completion of this important aspect of our 2006 Public Relations Goals.

### The New Logo





**Please route this newsletter to the other staff in your business to keep them up-to-date on services, functions and programs available to all employees of our member companies!**

**HAVE YOU HAD CHANGES OR IMPROVEMENTS IN YOUR BUSINESS? HAVE YOU RECEIVED AN AWARD, REACHED A MILESTONE, OR COMPLETED ADDITIONAL TRAINING? WE WANT TO KNOW. SHARE THESE THINGS WITH YOUR CHAMBER PARTNERS. THEY TOO ENJOY HEARING. CALL, FAX, E-MAIL, OR MAIL NOTES TO THE CHAMBER OFFICE.**

Cruise on in to **Vernon Manor Children's Home Annual Open House and Car Show**, on Saturday, May 13, from 10 a.m. - 3 p.m. Car registration from 10 a.m. - 1 p.m. - Fee \$10. Total of 50 awards to be given. Dash plaques to the first 100 cars. Live DJ by Tina and special guest Clifford the Big Red Dog, and much more! All proceeds will go towards a new transportation bus. Also, don't forget to bring in your pop tabs for Ronald McDonald House of Indiana. For more information, contact Delores Johnson or Brook Buzbee at telephone 260-563-8438.

Your **Wabash Ponderosa** Management Team reminds their customers that Senior Day is now on Wednesdays. They thank you for your support and look forward to continuing to serve you on the new Senior Day. They will also be launching a new night event soon, with more info yet to be announced. The Monday-Friday 2-4 senior special will continue to be honored.

Congratulations to Escalade, Inc. on their recent acquisition of Family Industries, Inc. The Chamber would also like to wish Bill Reed well in his newest endeavors, while welcoming Robert Griffin as Escalade's new CEO.

Community Connections is the Housing Division of **Pathfinder Services, Inc.** Community Connections provides home-buyer education that prepares one to buy a home, plus financing, loan origination and processing. They are a one-stop source for the entire process from preparing to buy through post counseling. Contact Director Barton Smith at tel. 260-356-0521, ext. 18 or email: [bsmith@pathfinderservices.org](mailto:bsmith@pathfinderservices.org).

On April 3, **Duke Energy** Business Relations Manager Jerry Banks announced the completion of the merger of Duke Energy and Cinergy. The combined U.S. franchised electric and gas utilities—formerly Duke Power in the Carolinas, Cincinnati Gas Electric in Ohio, Union Light, Heat and Power in Kentucky, and PSI Energy in Indiana-- are now all named "Duke Energy." Cinergy Solutions is now called Duke Energy Generation Services. Duke Energy remains committed to high customer service satisfaction. Jerry may be contacted at 260-358-4024 or 260-569-4058.

**The Honeywell Center** announces that on Sunday, April 30, the **Manchester Symphony Orchestra** will perform its final concert of the season. As a treat for the audience and an act of collaboration between the communities of Wabash and North Manchester, the special event will be held at the Honeywell Center in Wabash. The performance will include Antonio Vivaldi's Summer, Ottorino Respighi's Church Windows, Sergei Rachmaninoff's Rhapsody on a Theme of Paganini. The concert will begin at 3:00 p.m. and last about 1 ½ hours. Tickets may be purchased at the Honeywell Box Office by calling 260-563-1102 or order online at [www.honeywellcenter.org](http://www.honeywellcenter.org). Cost is \$5. The Manchester Symphony will also perform as backup orchestra for Amy Grant on Nov. 17.

Congratulations to local industries who have recently announced facility expansion plans or employed creative marketing to bring new lines to their organizations: **Bulldog Battery, Alfe Heat Treating, Escalade, Inc., and GDX.**

Wabash County is fortunate to have an exceptional medical facility in its local hospital. Receiving the Best Overall Performance Award is an acknowledgment of the strong leadership and highly dedicated staff of **Wabash County Hospital**. The hospital's cancer program also holds the prestigious certificate of accreditation by the Commission on Cancer of the American College of Surgeons. The Chamber applauds WCH on its achievements.

# WELCOME NEW MEMBERS!

The Wabash Chamber is pleased to welcome the following new and returning members to its membership roster. Please welcome and support these fellow members:

**Duncan Service Company** – contact Jeff Duncan for all your heating and cooling needs. Located at 808 Manchester Ave., Wabash, IN 46992. Telephone: (260)563-0362. Email: [duncanservicewabash@verizon.net](mailto:duncanservicewabash@verizon.net).

**WKUZ Radio** – located at 1864-A South Wabash St., Wabash, IN 46992. Telephone: (260)563-4111. Are you planning a major event, or offering new products or services? Call WKUZ today to find out how they can help you with all your radio advertising needs!

**Troy Eads Excavating, Inc.** – contact Troy Eads – Lagro, IN 46941. Telephone: (260)782-2029. Troy Eads Excavating specializes in basements, driveways, clearing, open ditches, site preps, waterways, ponds, demolition, and septic systems. Welcome Troy!



**Orion Solutions, Inc.** – Visit Justin Davidson at Orion Solutions at 2008 Guilford St. in Huntington, IN 46750. Telephone: (260)358-5683. Orion Solutions offers custom and business PCs, telephone systems, service, web hosting, and a complete retail store with thousands of in-stock parts. They also provide service contracts and printer repairs.



**Bowman's Candy** – Owner David Bowman – located at 1195 Manchester Ave., Wabash, IN 46992. Telephone: (260)563-7346. Let David tempt your taste buds with his delectable selection of homemade candies. A sweet taste from Wabash, visit Bowman's Candy today!

WELCOME BACK MEMBER...

**U.S. Cellular** – contact Mike Atwell. Located at 1146 N. Cass St. - Suite B, Wabash, IN 46992. Telephone: (260)563-1504. Contact Mike at U.S. Cellular for your wireless needs today!

**NEW GOLD MEMBER!**

The Chamber is proud to announce **Kirtlan Automotive Machine & Repair, Inc.** as its newest Gold Member! Kirtlan's is located at 750 S. Cass St., Wabash, IN 46992. Contact Steve Kirtlan at (260)563-0848 for all your vehicle service and repair needs.

## Got a Project??



Now that it's officially Spring, it's time to start those projects you've been waiting for! Here is a list of area businesses that can help with all your household projects:



**K & M Floor Covering**  
**Stanley Steemer Carpet Cleaner**  
**Wabash Materials**  
**CAT Excavating & Construction**  
**Crystal Glass & Exteriors, LLC**  
**Hank's Construction, Inc.**  
**Integrity Builders of Indiana, Inc.**  
**Kellam, Inc.**  
**Wabash Appliance & Electronic**  
**Troy Eads Excavating, Inc.**  
**Wabash True Value & Just Ask Rental**  
**Duncan Service Company**  
**Midwest Modular Homes**  
**Yarnelle Lumber Company**  
**Schlemmer Brothers Metal Works**

**Wendt & Sons**  
**Quality Electric, Inc.**  
**Wabash Electric Supply**  
**G & L Plumbing, LLC**  
**Gaunt & Son Asphalt**  
**Kroft Construction**  
**Wal-Mart**  
**Wilkinson Lumber Company**  
**Garden Homes by E.L., Inc.**  
**Hoffman Nursery & Landscaping, Inc.**  
**Benson & Son Plumbing/Heating**  
**Kitchens Plus**  
**Builder's Mart - Morsches**  
**Ream Steckbeck Paint Company**  
**Morton Buildings**



## WACC-Y GOLF IS COMING!

Yes, it's a sure sign of spring when golf balls start flying! Join us for the Tenth Annual WACC-Y Golf Outing on Wednesday, June 7, at the Honeywell Golf Course. Committee Chair Keith Ruberg and Golf Pro Tony Loudon are putting together a great day of golf for our members. Registration begins at 11:30 a.m. with light lunch provided. Shotgun start at 1:00 p.m. Fee is \$75/player and includes 18 holes of golf, cart, lunch, door prize entry, putting game, loads of fun and great networking, with a dinner and awards to follow. Games include Skins, Longest Drive, Longest Putt, Closest to the Pin, Closest Second Shot, Closest to the Line and just like Christmas, some surprises along the way.

Not a golfer? Or perhaps not available to attend that day? Not to worry, there are lots of opportunities to share in the fun through volunteer assistance. Also, this year we have sponsorships available as follows: Dinner Sponsorship \$500, Lunch Sponsor-\$250, Hole Sponsor-\$100, and Scoreboard Sponsor-\$250. Sponsorships are an excellent way to promote your business. You receive lunch and dinner, company name displayed at sponsored event or hole, promotional advertising in the tournament program, and you may wish to display your products/services at the sponsored event or hole.

Registration brochures were U.S. Postal mailed the week of April 24. If you need additional copies, contact the Chamber office or register online at [www.wabashchamber.org](http://www.wabashchamber.org).

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## GOODBYES AND GREETINGS

On May 12, the Chamber will be saying goodbye to Executive Assistant Lindsey Beverly. Lindsey brought an enthusiastic spirit while making sure all those important details were attended to for each Chamber program. Many of you will miss her welcoming voice as she handled the office with utmost professionalism. From Ribbon Cuttings to events, Lindsey has been my right hand and supported the Chamber committees tremendously. We wish her well as she pursues her goals in the marketing arena.

At the same time, we will be welcoming long-time Chamber volunteer Beth Miller as the new executive assistant. Beth will be leaving her volunteer Executive Board Position of Resource Development Chair to join your Chamber staff. Ms. Miller has long been responsible for ensuring our fund development efforts are successful. Beth has a strong history with the Chamber, having been the Home and Business Expo Chair, Chair of many assorted Fund Development events, a vital component of the Annual Dinner committee, volunteering with newsletter, special publications, office duties, and even served on staff at one point. With her passion and dedication, we are proud to have Beth once again share her talents on a daily basis.

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## Check It Out! Miller's Cool Running Canoe Rental



The sun is shining, the birds are chirping...what better way to view nature at it's finest than a nice, relaxing canoe ride! If this piques your interest, check out **Miller's Cool Running Canoe Rental** at 3723 E. Chili Mill Rd., Denver, IN 46926. Louis and Teresa Miller offer canoe rentals anywhere from 2 hours to overnight trips to suite your pleasure. They work with all types of groups and individuals, and also offer transport and delivery of canoes, or have canoes available for pick-up. Business hours are Monday through Friday, 4 pm - 8 pm, and Saturday and Sunday from 8 am to 8 pm. Call the Miller's at (765)985-9800 and get on your way to an outdoor adventure!

## INTERESTED IN BECOMING A GOVERNMENT CONTRACTOR OR SUBCONTRACTOR?

Merrillville will be host to the 2006 Government Procurement Conference on May 23. Over 22 Government federal and state agencies and prime contractors will be on hand for this one day event. The procurement officers and purchasing agents are looking for Small Businesses, MBE/WBE, Service Disabled Vets, Hub Zone and a business to become part of their bidding pool. There will be a host of workshops to assist companies on becoming a government contractor or subcontractor. Even if you are already a government contractor, this is an excellent opportunity to meet additional purchasing agents. For more information, the Chamber office has a fact sheet about the day, or email Dennis Terry at [dterry@piccorp.org](mailto:dterry@piccorp.org).

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## EXPERIENCE WORKS LOOKING FOR HOST AGENCIES

Experience Works operates the Senior Community Service Employment Program (SCSEP) which is a nonprofit training and employment program for seniors. Eligible individuals are 55 or older, low-income, and unemployed. After an assessment to determine training needs, the individual is assigned to a community service organization. The organization is called a Host Agency. During the assignment, the individual performs duties at the agency that are designed to provide new skills, update current skills, and give on-the-job experience to the individual. Experience Works pays the individual \$5.15 an hour during the training assignment. Host Agencies must be a 501 (c)3 nonprofit organization or a public agency operated by a unit of government. They must also be willing to provide on the job training to seniors. Additional responsibilities include developing a training plan for the participant in consultation with Experience Works, provide participant with supervision, tools, and equipment necessary to perform assigned duties, and a safe work environment. For more information, contact Bonnie Brown at the Peru office: 800-843-0885 or 765-475-0960.

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## HUBER AGENCY TO HOST OPEN HOUSE



At a recent State Conference, the **Lynn Huber Agency**, American Family Insurance, was presented an award for being #1 in the State for American Family Auto Insurance applications in 2005. The Huber Agency also placed 1<sup>st</sup> in total applications, 2<sup>nd</sup> in American Standard Auto Insurance applications and 4<sup>th</sup> in the State for Commercial Insurance applications. Lynn Huber stated, "I would like to thank the citizens of Wabash and Huntington for making this award possible. It is

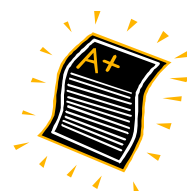
because of their trust in our great product that we have been able to grow and continue to serve these communities." As a thank you to its customers and the Wabash and Huntington communities, The Huber Agency will hold an Open House at the Wabash office, 590 Manchester Avenue, from 1:00 – 5:00 p.m. on May 5, 2006. We invite all to come by and visit and also see the new sign just installed to proclaim our location. The Huntington office is located at 646 Guilford Street. Employees of the Huber Agency include Huber, Karen Huber, Laura Cooper, Beth Miller, Barb Waikel and Mellanie Geerling.

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## Great Teachers Make Great Public Schools



The Wabash County Chamber of Commerce would like to thank all the dedicated and caring teachers that educate and guide our children. National Teacher Appreciation Week is May 9th-12th, and we encourage all of you to do something special to honor and show your gratitude to these very important individuals. Teachers of Wabash County, we salute you!

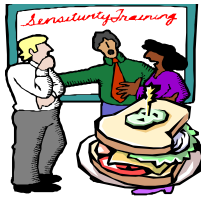


## BOARD MEMBERS

**2005-2006**

Douglas Lehman, Chair  
Douglas C. Lehman, PC  
Ron Kerby, Chair Elect  
Frances Slocum Bank  
Andy Eads, Vice Chair  
The Plain Dealer  
Chris Webb, Treasurer  
Alfe Heat Treating, Inc.  
David Rutledge, Past Chair  
Wells Fargo Bank  
Beth Miller, Resource Dev.  
The Huber Agency  
Kimberly Pinkerton, President  
Wabash Area Chamber of  
Commerce

Robert Pearson  
Wabash County REMC  
Tina Byerly  
Beacon Credit Union  
Howard Halderman  
Halderman Farm Management  
John Andersen  
Ford Meter Box Co., Inc.  
Jim Reynolds  
Reynolds Oil  
Larry Hoover  
Quality Electric  
Kathy Jones  
First Farmers Bank & Trust  
Trisha Metzger  
First Federal Savings Bank  
Celia Briggs  
Wabash City Schools  
Greg Metz  
Metz Title



## LUNCH & LEARN SERIES

Thursday, May 11, 2006

**Can Adults Improve Their Literacy?**

**Presented by: Deb Brauneller, The Learn More Center**

**Sponsored by: Beacon Credit Union**

Last seminar in the 2005-2006 Series! Register for this session by calling the Chamber at (260) 563-1168 or emailing [info@wabashchamber.org](mailto:info@wabashchamber.org). Cost is \$10 for Chamber members and \$20 for nonmembers.

# Gold Members

We thank and salute those member businesses who carry GOLD LEVEL status:

**Beacon Credit Union**  
**Pettit Printing, Inc.**  
**First Federal Savings Bank**  
**Richard Ford**  
**Bulldog Battery**  
**Wells Fargo Bank**  
**Miller's Merry Manor**  
**Frances Slocum Bank**  
**Ford Meter Box Co., Inc.**  
**First Farmers Bank & Trust**  
**Kirtlan Automotive Machine & Repair, Inc.**  
**Physician's Health Plan of Northern Indiana, Inc.**

Any Wabash Area Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.

Please notify us of any changes on address label



**P.O. Box 371**  
**Wabash, IN 46992**

DINNERS · WEDDINGS · MEETINGS  
SEMINARS · BANQUETS · CONFERENCES

What can  
we do for  
**you?**

HONEYWELL CENTER  
HOSPITALITY SERVICES  
(260) 563-1102 or visit  
[www.honeywellcenter.org](http://www.honeywellcenter.org) for information

Brian Hawk, Dining Services Manager; Shannon Shrider, Hospitality Manager;  
Harry Kimer, Executive Chef; Christine Flohr, Hospitality Coordinator

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Tickets to top performances in the Ford Theater provide great client entertainment and employee rewards.

## **PROMOTIONAL OPPORTUNITIES**

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For more information, contact Ellen Mock  
at (260) 563-1102 ext. 521 or [emock@honeywellcenter.org](mailto:emock@honeywellcenter.org)

**[www.honeywellcenter.org](http://www.honeywellcenter.org)**

# HONEYWELL CENTER

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RESTAURANT

## LUNCH

Mon.-Fri.

11 am to 2 pm

Tempting appetizers,  
gourmet sandwiches,  
deluxe entrees,  
delicious desserts  
Nothing over \$7!

## SUNDAY BRUNCH

11 am to 2 pm

Made to order omelette  
station, freshly made  
waffles, breakfast classics,  
carving station,  
lunch entrees, side  
accompaniments,  
full salad bar, huge  
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Children 5-12 half price  
4 & under free

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Discounts for children

RESERVATIONS  
ALWAYS  
ACCEPTED!

(260) 563-1102

## CONCERTS & EVENTS

### DORA THE EXPLORER LIVE! DORA'S PIRATE ADVENTURE

Fri., April 28 · 7:00 pm

Sponsored by Halderman Farm  
Management, Inc. and Wabash Electric

### MANCHESTER SYMPHONY ORCHESTRA

with pianist **Simon Mulligan**

Sun., April 30 · 3:00 pm

### VEGGIETALES ROCKIN' TOUR LIVE!

Sun., May 7 · 2 pm & 6 pm

Sponsored by Wells Fargo Bank  
Media sponsor Star 88.3

### STRAWBERRY FEST

Sat., June 10

10 am to 2 pm

Sponsored by Hipsher Tool & Die

### KEN DAVIS

Fri., June 16 · 7:30 pm

### LEE ANN WOMACK

Sun., June 25 · 7:30 pm

Sponsored by American  
Trust Federal Savings Bank  
and Martin Yale Industries  
Media Sponsor WWKI 100.5

### AN EVENING WITH COLIN MOCHRIE & BRAD SHERWOOD

Fri., June 30 · 7:30 pm

### UNITED STATES ARMY FIELD BAND JAZZ AMBASSADORS

Sun., July 2 · 2:00 pm

### KID-O-RAMA

Sat., Sept. 16 · 10 am to 2 pm

Sponsored by Wabash County Hospital

### RICH LITTLE STARRING IN "ONE'S A CROWD"

Fri., Oct. 20 · 7:30 pm

Sponsored by First Farmers Bank & Trust

### AMERICAN HERITAGE CRAFT SHOW

Sat., Oct. 21 · 9 am to 3 pm

Sponsored by Gaunt & Son Asphalt

### AARON BARKER

Fri., Nov. 3 · 7:30 pm

### BOBBY VINTON

Sat., Feb. 10 · 7:30 pm

(260) 563-1102

**Buy online! No fees!**

[www.honeywellcenter.org](http://www.honeywellcenter.org)