

AREA CHAMBER OF COMMERCE
BUSINESS CHRONICLE

Wabash Area Chamber of Commerce
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February 2002

LEADERSHIP CLASS GRADUATES 14

Leadership Development Wabash County added 14 graduates to the alumni rolls last December. The program in 2001 was the second course offered since restructuring the curriculum to be more of a leader skills development course instead of a Wabash County acquaintance class. This change was made in response to industry request that there be more meat to the program to train management-potential employees. Enter Jim Pattison of Lattice Management who had authored a leadership training course of that nature and was eager to teach it for us. This class even requires outside-the-class study and homework. Congratulations to **Betty Goris**, Ford Meter Box, **Sandy Williams**, North Manchester Chamber, **Curtis Campbell**, Wabash County Farm Bureau Credit Union, **Jennie Terrell**, Peebles Real Estate, **Karla Akins**, Star Families - Our children Our Future, **Clark Shearer**, Ivy Tech, **John Andersen**, Ford Meter Box, **Kent Terrill**, Gilbert, Naragon & Co., **Gayle McCullough**, Our Children Our Future, **Sarah Hilker**, Parents as Teachers, Our Children Our Future, **Christina Sapusek**, Visionary Web Design, **Melissa Templin**, Honeywell Foundation, **Todd Keffaber**, Ford Meter Box Co., and **Tami Johnson**, Wabash County Farm Bureau Credit Union. They put a lot of effort into the program..

However, their efforts did not stop there. They chose Literacy as their class project organizing a book drive that collected over 14,000 books and \$1,400. The books had to be sorted into age appropriate categories and then distributed to schools, day cares, libraries, and other places reading might take place. What a great project, but no

they are not done yet. The class is now sponsoring adult reading nights taking place this month in Wabash and North Manchester. They wish to thank businesses sponsors Allen Insurance, Beauchamp and McSpadden Insurance, Bechtol Grocery, CAPE, Dorais Chevrolet, Farm Bureau Insurance, First Farmers Bank and Trust, First Federal Savings Bank, Ford Meter Box Foundation, The Francis Shoppe, Francis Slocum Bank, Grandstaff Hentgen Funeral Service, Indiana Lawrence Bank, Dr. Mattern, Miller Furniture, Nate Eppley, Peebles Realty, Pettit Printing, Shepherd's Chevrolet, Strauss Family Partnership, Wabash County Farm Bureau Credit Union, Wabash Wildlife & Sportsmen Assoc., Wells Fargo Bank, and Yohe Realty. Cash donations were used to reward high school libraries of the schools participating in the drive. 1st place went to Wabash, 2nd to North Manchester, 3rd to Northfield with Southwood not participating.

The next Leadership Development Wabash County Class will be spring 2003.

Facilitator, Jim Pattison, presents graduate Sarah Hilker her certificate, while Steering Committee Chair, Kerry Heiser, looks on.



The 2001 Wabash County Leadership Development graduating class at the ceremony.





Please route this newsletter to the other staff in your business to keep them up to date on services, functions and programs available to all employees of our member companies!

HAVE YOU HAD CHANGES OR IMPROVEMENTS IN YOUR BUSINESS? HAVE YOU RECEIVED AN AWARD, REACHED A MILESTONE, OR COMPLETED ADDITIONAL TRAINING? WE WANT TO KNOW. SHARE THESE THINGS WITH YOUR CHAMBER PARTNERS. THEY TOO ENJOY HEARING. CALL, FAX, E-MAIL, OR MAIL NOTES TO THE CHAMBER OFFICE.

The Indiana Chamber reminds all businesses that the new Telemarketing Law goes into effect on 1/01/02 with significant fines and penalties for those not in compliance. Visit www.in.gov/attorneygeneral to order the Indiana do-not-call list or for further information on this law.

CHRISTIE'S BRIDES AND BOWS has moved to a new location. Visit them in their new quarters at 1005 N. Cass (next to Taco Bell). 563-3572 is still the number to dial.

While we are on the subject of new locations, **MORNINGSTAR SUPPLY** has also relocated. They can now be found next to Kirtlan Automotive at 790 S. Cass Street with a lot more room for warehousing. Stop in or you may still reach them at 569-9560.

Please mark your records! **WABASH INSTRUMENTS** has a change of mailing address from a P O Box to a street address. The correct address is 300 Olive Street.

VERNON MANOR CHILDREN'S HOME is adding a new department to enhance the quality of life for their residents. Susan Craun has been given the new position of Director of Volunteers. This will allow a more structured volunteer program focusing on community and individual involvement. Through the use of volunteers, Susan hopes to increase indoor and on-grounds activities for their residents. She hopes to involve churches, schools, and other groups. Contact her if you have any time or know of a group willing to share at 563-8438. Volunteering can be done on YOUR schedule.

2002 marks a very special year for some Wabash area businesses. **YOHE REALTY** is just beginning to kick off the celebration of their 25th anniversary!!!! **THE PAPER OF WABASH COUNTY** follows in their footsteps with 25 years in as well. The **HONEYWELL CENTER** will be celebrating 50 birthdays in June, and **WELLS FARGO** is having a 150 celebration later this year. Anybody else???????

The HONEYWELL CENTER has announced the following activities during February:

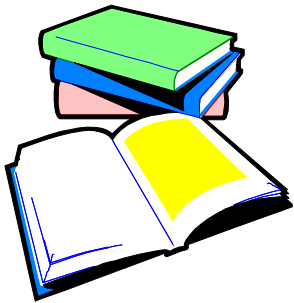
- February 13@7:30PM- National Acrobats of China. 14@7 PM - Winetasting & Gourmet Dinner for Valentine's Day
- 15@8PM - Rhythm 7 Brass 20@7:30 PM - Our Sinatra 22@8PM - Jim Brickman

All events will be held at the Honeywell Center, 275 West Market St., Wabash. For more information or to order tickets, call 563-1102 or 800-626-6345 from 9 a.m. to 9 p.m.

WE ALL LIKE TO READ NEWS HERE--SO COME ON, LET US KNOW WHAT IS GOING ON IN YOUR BUSINESS!

HOME AND BUSINESS EXPO COMING

It's that time of year - before long you are going to see those bright yellow pot-of-gold yard signs popping up all over Wabash. The annual Wabash Home and Business Expo is coming Saturday, March 9 and Sunday, March 10 to the Honeywell Center in Downtown Wabash. Chairperson Beth Miller has her committee well under way preparing to showcase over 70 businesses to 2,500 Wabash residents. Will your business be one???? Do you need exposure?? As of this writing, over 33 businesses have reserved booths. There is plenty of room for YOU. Remember, the earlybird deadline is February 8 for best value and placement. Put those dates on your calendar. There just is not a better way to market yourself to Wabash. Set-up will be Friday late afternoon or evening or early Saturday morning. Hours are 11 to 5 Sat. and 11 to 4 Sun. Call the office today if you can't find your packet! 563-1168. You don't want to be left out.



CHANGES FOR MAKING ACADEMICS COUNT

As of this writing, Chris Martin is still working very hard in new MAC sign-ups. However, Chris has resigned as MAC co-ordinator to accept the WEDCOR Executive Director position. MAC WILL CONTINUE! We will miss Chris, but he is still right here in the building. Discussions are now in the final stages in asking Christina Sapusek, Co-owner of **VISIONARY WEB DESIGN** to continue us along in the important MAC initiative. A licensed teacher and educator along with a business owner gives Christina an excellent passion for both sides of this program. There are still many businesses to sign on, but our attention now also turns to serving current participants and marketing to the students. Christina has some excellent ideas to further this great initiative. It is looking like a great match.

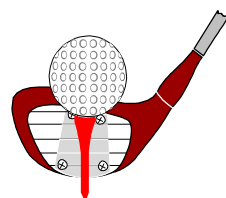
INDIANA CHAMBER PUBLISHES GOVERNMENT BOOK

The Indiana Chamber of Commerce has published **Here is Your Indiana Government 2001-2002**. This publication is a combination of the yearly government directory and the popular How a Bill Becomes Law brochure. It includes interesting facts about Indiana, the new district maps after redistricting, pictures and biographies of Indiana government officials, explanations of government at all levels from the state to local. The Wabash Area Chamber has purchased a small quantity of these to have in our office for distribution. You may also look at one copy and order more for your business if they are useful. The cost will be \$12.50 each. They really are a great resource book on our state's government. We have also ordered a few copies of the 2002 Legislative Directory with information on all 150 state legislators. You may also look at this publication and order for your business or purchase a small quantity from us for \$7.00 each.

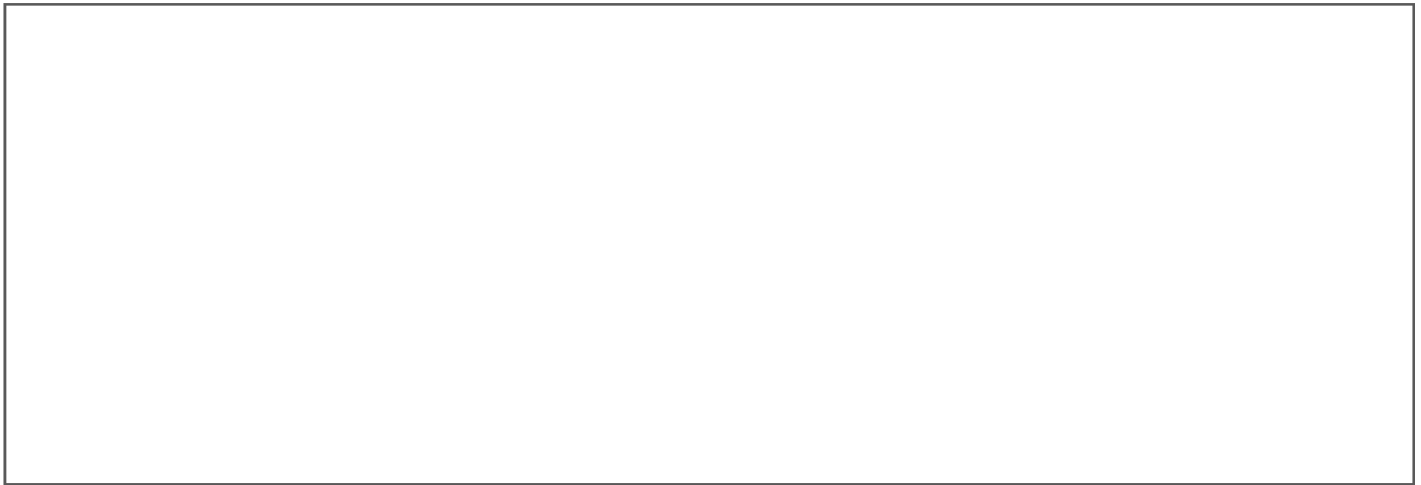
INDIANA MAIN STREET

A very important program is being hosted by our neighbors to the north. The North Manchester Main Street is hosting Main Street 101 - a program being brought to communities all over the state by the Indiana Main Street. It will be Tuesday, March 5 at 6:00 PM lasting about 2 hours. Reservations are \$10 to be sent to Indiana Main Street, One North Capitol Ave., Suite 700, Indianapolis, IN 46204. Location and details will be provided upon registration.

SPRING IS COMING

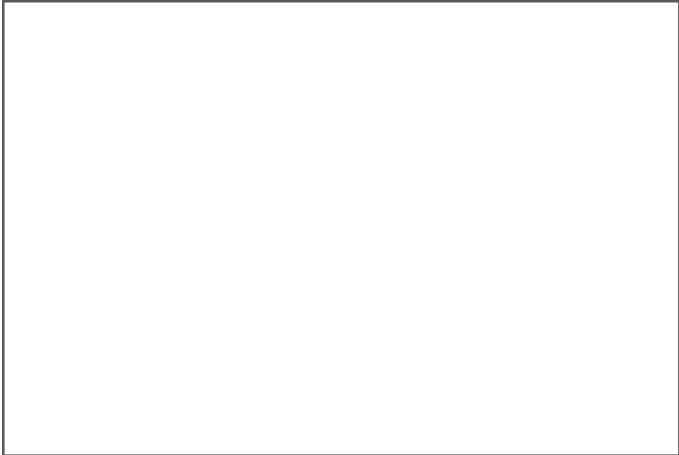


So is WACCY Golf! MARK YOUR CALENDARS - WEDNESDAY, JUNE 5TH IS THE BIGGEST AND BEST SCRAMBLE THIS SEASON. You will want to be there!



Former WEDCOR Director, Bill Bradley, prepares for "Passion" as a crowd looks on at his Farewell Open House in November. (Passion is the one on the leash.)

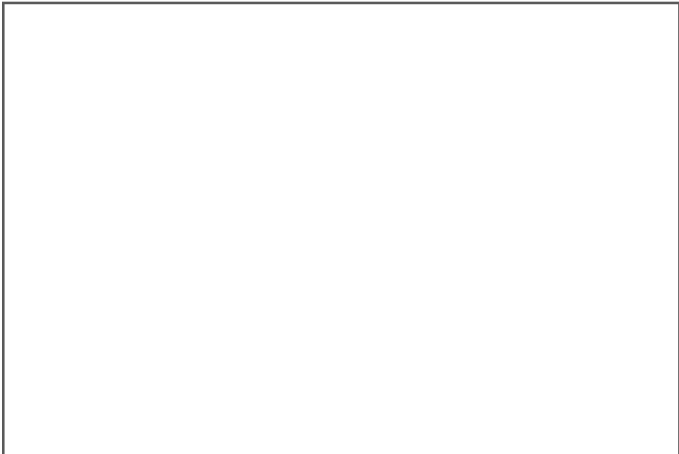
CHAMBER "SNAPSHOT" NEWS



In late December, Indiana Chamber of Commerce officials, Reggie Henderson (seated), and George Raymond (standing), updated Wabash business persons on the status of the state budget and tax plans.



Pam Guthrie salutes her staff at the Wabash Campus of Ivy Tech State College, celebrating over 50% growth at the campus.



2001 Distinguished Citizen, Judy Ward, stands with son, Ed; daughter-in-law, Angellyn; sister, Janice; and brother-in-law, Joe Redenbarger, after the Annual Dinner Presentation.



Former Board Chair, Jerry Banks with wife, Vicki, congratulates White's Residential Services Executive Director, Dee Gibson, and wife, Kathy, for their 2001 Business of the Year Award.

WELCOME NEW MEMBERS

(please add to your Buyer's Guide)

Wabash Wholesale Supply & Service, Inc. - 1801 Grand Street, Wabash, IN 46992, Gary Robison, Owner, phone - 260-563-2707, fax 260-563-7734, new owners for Wabash Valley Janitor. Wholesale retailer of janitorial, industrial, commercial, safety, and restaurant supplies to businesses, churches, and clubs in Wabash and 14 other counties. Delivery Service or pick up available at warehouse. Supporting the local network of businesses in the Wabash area.

Technology Specialists - 1938 Inwood Drive, P O Box 8945 Fort Wayne, IN 46815. Suzanne Tipton, President, phone-260-422-3979, fax -260-422-5775, e-mail suzi@Tspec.net. URL www.Tspec.net Technology Specialists is a computer consulting firm dedicated to quality customer service at affordable prices serving the needs of businesses in the area since 1983. They offer Microsoft and Novelle network integration, computer and printer maintenance and repair, and support common office applications. Internet Services division offers high speed dedicated connections, email services, and website development. Authorized service agents for Hewlett-Packard, IBM, Lexmark, Minolta, Oki, and others. They provide quality ongoing service and support.

CHAMBER WELCOMES FIRST FEDERAL TO GOLD

FIRST FEDERAL SAVINGS BANK is the newest Wabash area business to achieve Gold Level Membership status in the Wabash Area Chamber of Commerce. Please add them to your gold sponsor list. First Federal joins **Cinergy/PSI, Indiana Lawrence Bank, Pettit Printing, Wells Fargo Bank, Clarkland Properties, Yohe Realty, and Richard Ford as Gold Members.**

HIGH SPEED INTERNET IN WABASH

There have already been a lot of changes in INTERNET access in Wabash since the last newsletter. At this point broadband capability has been confirmed available by at least two companies - Verizon and new Chamber member **Technology Specialists**. Even so, our committee is still actively looking into this subject. Enclosed in this newsletter is a survey form if you are interested in any form of high speed internet access. Please fill it out and return it to give our committee some power to work with. **Insight Communications** is also working toward serving us soon. LOOK FOR THE RESPONSE FORM IN THE INSERTS!

CHAMBER ANGELS

It is with great appreciation that we salute two members going above and beyond the call of duty for the Chamber in the last few months. **WELLS FARGO BANK** donated a host of office equipment that Kim has used to refurbish the public area of our office. It has allowed Kim to get away from the front desk to an area of her own. Thanks Dave Rutledge and **WELLS FARGO** for your support and generous donation. The second business we are indebted to is **REA LOGAN & COMPANY, INC.** for Linda Rea's above and beyond the call of duty performing our annual Chamber audit. As the Chamber becomes more and more involved with other organizations financially, our audit grows complex. Linda has kept the Chamber bill to a manageable level while donating the remaining cost as a gift. Thanks Linda, our membership can be assured that their Chamber received a top notch audit!



DON'T FORGET 260

OUR AREA CODE IS NOW 260. HAVE YOU CHANGED YOUR DOCUMENTS AND LISTINGS?

BOARD MEMBERS - 2001

Board Chair: Steve Ford Ford Meter Box Chair Elect: Skip Daughtry Beauchamp & McSpadden Vice Chair: Dave Hunter Wabash County Hospital Treasurer: Bill Foulke Cinergy/PSI Past Chair: Jerry Banks Cinergy/psi President: Galen L. Bremmer Wabash Area Chamber of Commerce	Dave Rutledge Wells Fargo Bank Larry Hoover Quality Electric Lynn Yohe Yohe Realty Steve Beck Ford Meter Box Dick Rider Wabash Marketplace Dee Byerly Retired - North Central Coop Michael Bechtol Bechtol Grocery Company	Beth Miller Categories & Our Children, Our Future, Inc. Brad Perrott YMCA Roger Cromer First Federal Savings Bank Greg Pettit Pettit Printing, Inc. Paul Heidbreder Wabash Plain Dealer Joel Stein Tiede, Metz, Downs, Lynn, Schlitt
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BROWN BAG SEMINAR

Date: March 14, 2002 Noon - 1 p.m.

Topic: *Developing Strong Performers or Excellent Employees*

Presented by: *Scott Makin, Wabash Friends Counseling*

Location: Cinergy/PSI Meeting Room

Seminar Lunch Sponsor: Wabash County Hospital

Gold Sponsors: Cinergy/PSI, First Federal Savings

Bank, Indiana Lawrence
 Bank, Pettit Printing, Wells

Fargo Bank, Clarkland Properties,
 Ford, the Beauty Care Center

BUSINESS BEFORE HOURS

Date: April 10, 2002 7 a.m. - 8:30 a.m.

Business Sponsors -

White's Residential & Family Services, Inc.
 Wabash County Solid Waste Management Dist.
 Wabash County Hospital
 The Honeywell Foundation
 Bodkin Abstract

Emcee - ???

**The next BBH (after Apr. 10)
 is June 12, 2002**

MARK YOUR CALENDARS

February

4 & 27 SBDC Counseling
 8- WACC Board Mtg
 13 - Business Before Hours
 16 - 3rd House Session

March

4 & 14 SBDC Counseling
 5-Ind. Main St. Program
 9/10 - Home & Business Expo
 14- Brown Bag Seminar
 20-Women's Networking

EXPO 2002 IS COMING!
Mark your calendars now for
March 9 & 10th. Reserve
your booth today!

3rd HOUSE SESSION--FEBRUARY 16-8AM @ Wabash County Hospital Forum Room

Please notify us of any changes on address label



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