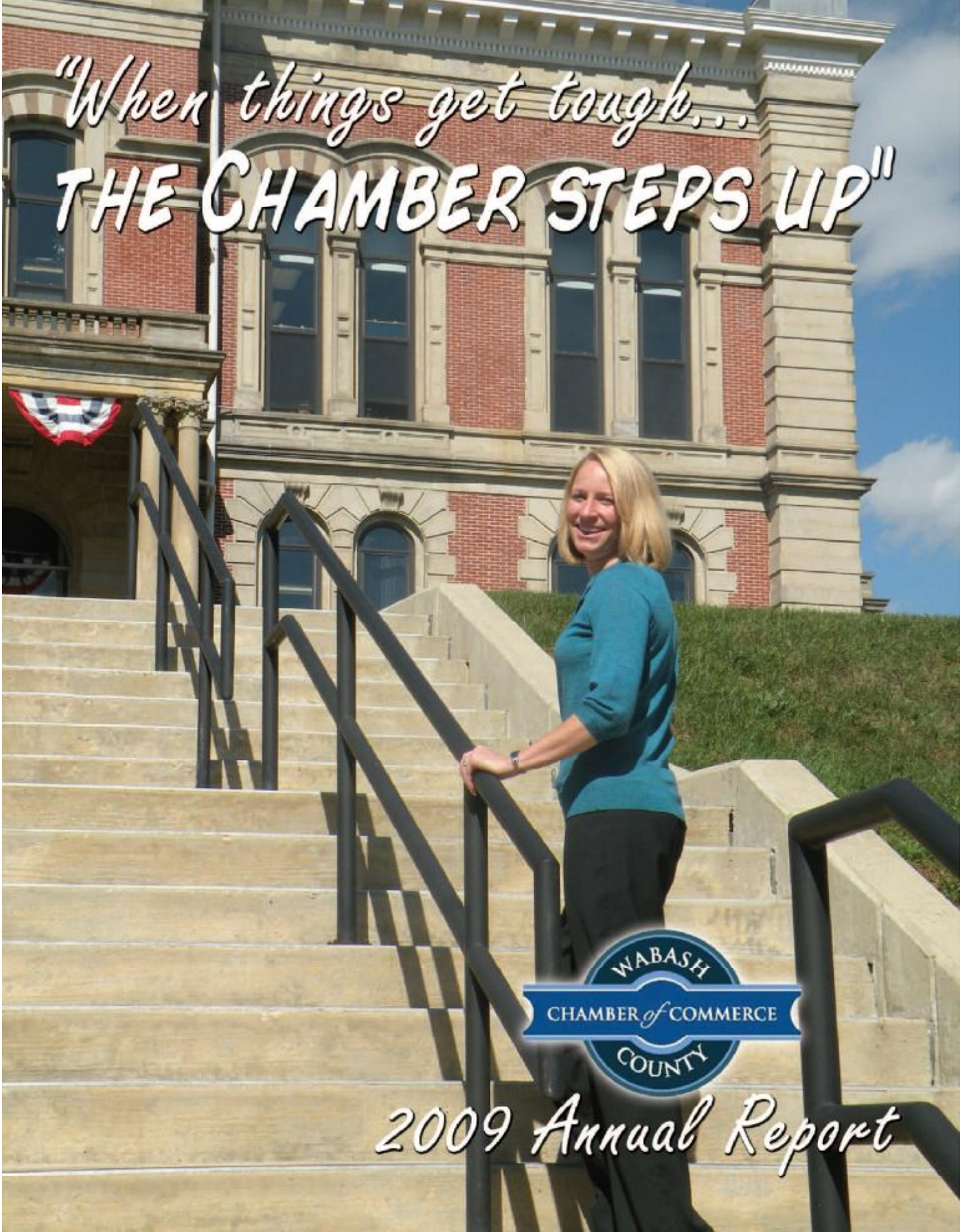


*"When things get tough...*  
**THE CHAMBER STEPS UP"**



*2009 Annual Report*

# MISSION STATEMENT

The Wabash County Chamber of Commerce serves its members by fostering collaborations which provide an innovative environment for business development, educational advancement, and cultural enrichment.

*SPECIAL THANKS TO THE STAFF AT 'THE PAPER' FOR PROVIDING THE COVER PICTURE.*



## 2009 BOARD CHAIR TRISHA METZGER

The Wabash County Chamber of Commerce is a great organization comprised of outstanding members and excellent volunteers. The Chamber takes pride in the many services it is able to provide to its members. In challenging economic times like these, we understand the importance of recognizing the return on your investment.

This year, the Chamber focused on holding the line on all costs. We finished implementing the Blue Ribbon Business of the Month and the very successful Young Professionals Network. Surveys were also sent out to members over the course of the past twelve months. The results of these surveys will be analyzed and used by the Chamber to better understand the wants and needs of our membership. As always, the Chamber has continued (and will continue) to encourage the community to support local businesses by reminding them to shop locally.

Thank you for allowing me to serve as your board chair for the past year. The staff and volunteers that work so hard to make this a successful organization cannot be thanked enough. Please remember to utilize the services provided by your Chamber of Commerce as we continue working through these challenging economic times. The Wabash County Chamber of Commerce is proud to be here to serve our members!



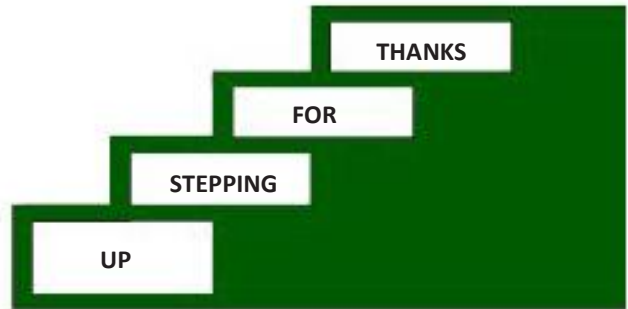
## CHAMBER PRESIDENT KIMBERLY PINKERTON

Stepping up to assist our members through one of the toughest economic situations in many years became your Chamber organization's goal in 2009. Recognizing that each business is uniquely its own, with its own set of challenges, we searched for commonalities to which we could respond as your business resource center.

The board, committees and staff concentrated on how we could not only provide you with the most needed tools, but increase our shop local campaigns. We experienced great results with the M2M Discount Cards, the 3/\$50 campaign and our spotlight on member businesses across the county with the Blue Ribbon Business of the Month. Unfortunately, with the untimely collapse of our 16 year gift certificate provider, we needed to quickly rally with a strong local program that would meet our member and community needs. With the assistance of Crossroads Bank, we were able to swiftly develop and announce the new GiftCheck program. The Board's strong commitment to its members called for using our reserve funds to replace all outstanding Certifichcks with these new, local GiftChecks. This was a courageous move in absolute support of our members, as we recognized the need to keep local dollars circulating in Wabash County. The impact to our financial statement is shown later in this report, but with you, our members, continuing your Chamber investments, your board and staff will continue working hard to rebuild our financial strength, in order to maintain the level of service and benefits you've come to expect. As you peruse through the pages of this report, you will see that we have held fast to our commitment to strengthening our business base by providing training, networking, business counseling and other programs that grow you and your employees into the future.

Finally, it is each of you, with your individual creativity, talents and resources, that I want to thank. You have provided us with the hands to carry out the program of work, you've created an environment conducive to the blossoming of new ideas, and you continue to invest in your Chamber, your community and the people of Wabash County, because you believe in its future. You, our over 300 members and your 7100 employees, have made us strong, and the staff and board of your Chamber thank you for continuing to look to the future and provide support for your organization.

# 2009 BOARD OF DIRECTORS



Trisha Metzger, Chair, Crossroads Bank  
Rob Pearson, Chair Elect, Wabash County REMC  
Mark Sapusek, Vice Chair, Visionary Web/Visionary Computers  
Douglas Mays, Treasurer, Thermafiber  
Brian Campbell, Resource Dev., Randall Miller & Assoc.  
Andy Eads, Past Chair, Huntington Herald Press  
Celia Briggs, Wabash City Schools  
Deb VanMeter, Huntington University Excel Program  
Lance Agness, Ford Meter Box Company, Inc.  
Skip Daughtry, Beauchamp & McSpadden  
Chris Goff, Judge, Wabash County Superior Court  
Phil Brown, Alumitech  
Diane Morris, Borders & Beyond  
Larry Hoover, Quality Electric, Inc.  
Lindsay Barnett, Midwest Eye Consultants, P.C.  
Matt Mize, Tiede Metz & Downs  
Marlea Dale, Northwestern Mutual Insurance  
Marilyn Custer-Mitchell, Wabash County Hospital  
Brad Thurmond, Ivy Tech Community College

## STAFF

Kimberly Pinkerton, President  
Beth Miller, Executive Assistant  
Chasity Milliner, Member Services Representative  
Betty Buchanan, Office Volunteer

CURRENTLY SERVING  
320 MEMBER COMPANIES AND  
7,077 EMPLOYEES

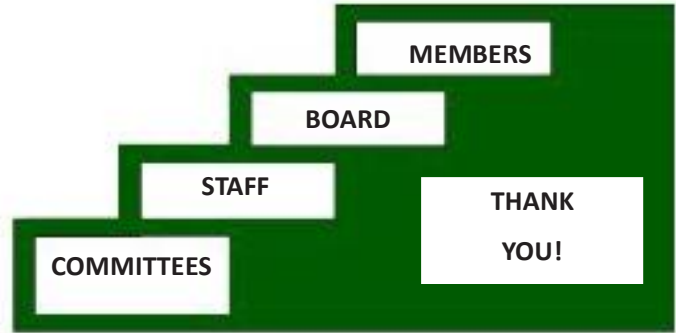
- Elected by Membership to Direct the Chamber Affairs
- Determine Chamber Policies/Procedures
- Hire Executive to Manage Day-to-Day Operations
- Active role in Committees/Task Forces
  - ◆ Liaison to or Chair committee
  - ◆ Actively engage in carrying out Program of Work
  - ◆ All participate in Business Expo
- Bias for Action
- Active in Recruitment/Retention of Membership
- Plan and Execute Annual Meeting
- Determine Awards and Promotions
- Attend Ribbon Cuttings, Open Houses, and Member Celebrations
- Host New Member Receptions
- Draw upon their Business Background to make decisions
- Involved in other community organizations
- Utilize Leadership Skills to Improve our Community

# COMMITTEES STEP UP

## ANNUAL DINNER 2008

Larry Hoover, Chair

In October, over 420 Chamber Members gathered for the 67<sup>th</sup> Annual Dinner Meeting. Steve Hentgen served as Master of Ceremonies, ensuring a smoothly flowing event. We celebrated the many business leaders who mentored our current leaders and the over 245 volunteers who ensure Wabash County continues to grow and thrive. We also challenged the young professionals of today to continue that tradition. We celebrated Midwest Eye Consultants as the Business of the Year, recognized our volunteer Board of Directors, volunteer committee members, and honored Mark Sapusek of Visionary Web with the President's Choice Award for outstanding contributions in volunteer service to the Chamber. Humorist/Entertainer Damian Mason provided us with inspirational comedy to uplift our spirits and prepare us for the challenges ahead. And finally, we were able to honor Mrs. Pat Lynn as the 2008 Distinguished Citizen for her years of service to the people of Wabash County.



Sponsors for the evening included: Quality Electric, Inc., Crossroads Bank, Marchon, Gaunt & Son, Troy Eads Excavating, Mutual Bank, the paper of wabash county, Elmer's Electric, Inc., Beacon Credit Union, Wabash Electric – Intrasect Technologies, Johnson Brothers Signs, Duke Energy, Rick & Nancy Fisher, NIPSCO, Wayne's Coatings, and Acuvue.

In addition to Mr. Hoover, committee members included Tina Byerly, Beacon Credit Union; Skip Daughtry, Beauchamp & McSpadden; Douglas Lehman, Attorney; Andy Eads, Huntington Herald-Press; Ron Kerby and Trisha Metzger, Crossroads Bank; Robert Pearson, Wabash County REMC; Greg Garner and Leslie Goodwin, Midwest Eye Consultants; and Steve Hentgen, Grandstaff-Hentgen Funeral Service.

## AG COMMITTEE

Robert Pearson, Chair

Wabash County REMC hosted this year's Ag Day Breakfast serving over 100 attendees. Purdue Agriculture Economist Corinne Alexander provided a dual session on Commodity Price Outlook and Risk Management Strategies. Howard Halderman, Halderman Farm Management, gave an update on Land Values and Lease Terms/Options. The mid-morning break allowed attendees to visit the booths of participating sponsors including North Central Coop, Beacon Credit Union, McKillip Seeds, Farm Credit Services, Wells Fargo Bank, Halderman Farm Management, Crossroads Bank, Agro Chem, Bippus State Bank, Crop Fertility Specialists, First Merchants Bank, Urbana Ag Pro and First Farmers Bank & Trust.



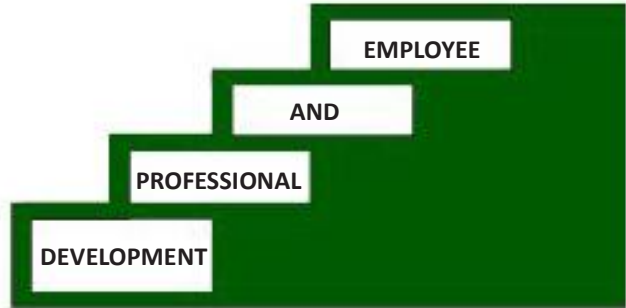
Ivy Tech's Jennifer Vandeburg announced this year's Ag Scholarship winners followed by Curt Campbell updating the county on Purdue Cooperative Extension programs. Panel discussions with audience Q&A participation was hosted by Jeremy Armstrong of Louis Dreyfus Commodities and Bryan Christjansen of Poet Bio-refining. The program concluded with Fred Henderson leading tours of the Bio Fuels Mobile Learning Center.

Other committee members included Darin Hadley, Wells Fargo Bank; Howard Halderman, Halderman Farm Management; Ron Pettet, North Central Coop; Jennifer Vandeburg, Ivy Tech; and Curt Campbell, Wabash County Purdue Cooperative Extension Director.

## EDUCATION PROJECTS

Celia Shand, Chair

The Education Projects Group identifies workforce development opportunities among our students, businesses, community leaders and educational institutions. This is a collaborative group which brings together representatives from each of the above sectors to share information, programs, and work on strengthening our students and workforce for the future. School superintendents, college and university representatives, Heartland Career Center, Economic Development of Wabash County, governmental leaders and business owners/managers lend their expertise for the benefit of our current and future workforce. Their efforts assist us in having the talent to retain and attract business in Wabash County. A few of the programs we have collaborated on include the Best of the Best, Project Lead the Way, joint discussions among school boards, the first Wabash County Business Education Summit launched at the North Manchester Spring Breakfast, and ongoing seminar and workshop sessions.



## HONOR STUDENT LUNCHEON

Trisha Metzger, Chair

Over 175 students, school administrators and business leaders were in attendance at this year's Honor Student Luncheon. The purpose of the event is to promote "Brain Gain" for Wabash County by providing a setting where the top-graduating seniors of Wabash County may interact with business persons from their field of interest and with each other. We hope to encourage our graduates to return to Wabash County following their completion of post-secondary education and utilize their talents in our own community. Manchester College served as Academic Sponsor with Stuart Jones, Dean of Enrollment and Executive Director of the Success Center at Manchester College, acting as emcee for the luncheon. The keynote speaker for the event was local artist and author, Candice Cooper, who shared her inspiring story of travel and business development leading her to ultimately return to her hometown from which she currently operates her business and shares her knowledge and talents with others.

In addition to Ms. Metzger, committee members included Jan Roland, Wabash City Schools; Linda VanVoorhis, Edward Jones; Jeri Kornegay, Manchester College; Lindsay Barnett, Midwest Eye Consultants; Kathy Roberts, Crossroads Bank; and Annette Meggison, North Manchester Chamber of Commerce. We also truly appreciate the assistance of all the school administrators and counselors who lend their support to this project.

## SEMINAR COMMITTEE

Lori Eltzroth, Chair

Our Luncheon Seminar series saw another successful year as we served 175 members a platter of information from human resources issues and appreciation of the unique talents of each workforce generation to strategic planning and advanced software functions. This year's presenters included Alan Siepker of HR Ideas Unlimited; Dr. Jerry Pattengale, Indiana Wesleyan University; Mark Sapusek, Visionary Web Design, who also sponsored a luncheon; Jeffrey Brasie, CEO Peabody Retirement Community; and Beth Miller, Wabash County Chamber of Commerce. Other sponsors included First Farmers Bank & Trust, Wabash County Hospital, Economic Development Group of Wabash County and Investment Center at Crossroads Bank. Our sincere thanks for your additional support of this program.



# MEMBERSHIP COMMITTEE

Mark Sapusek, Chair

## YOUNG PROFESSIONALS NETWORK

Creating a Young Professionals Network was our number one priority for 2009, and the Chamber is very pleased to say that this has been an incredible success. The goal was to create a social and professional networking opportunity for area young professionals to meet new people, share challenges and make strong business contacts. YPN now boasts over 70 members and several business sponsors, showing just how strongly Chamber members truly supported this effort. Many thanks go to Board Liaison Mark Sapusek and Rachel Cruz of Wabash County REMC for identifying young professionals who would be willing to step up and take on this new endeavor. We are proud that Lindsey Beverly (City of Wabash) and Abby Hoy (EDG of Wabash County) took strong leadership roles in the YPN board. With the hard-working assistance of fellow board members Josh Steele (MMA Minded), Scott Munday (Visionary Web) and Megan Steele (Beacon Credit Union) a web site was created, e-invites became the order of the day, and Facebook groups grew this blossoming endeavor. This group has provided programs to promote youth retention and has supported the community through local projects.



With the hard-working assistance of fellow board members Josh Steele (MMA Minded), Scott Munday (Visionary Web) and Megan Steele (Beacon Credit Union) a web site was created, e-invites became the order of the day, and Facebook groups grew this blossoming endeavor. This group has provided programs to promote youth retention and has supported the community through local projects.

## BLUE RIBBON BUSINESS OF THE MONTH

We also launched the Blue Ribbon Business of the Month as a way of spotlighting one Chamber member each month. The committee randomly draws one member business name each month, and committee members Stephanie Ogan and Michael Thompson deliver the sandwich board sign to be placed in front of that member's business. They do a brief interview and take a picture, to go along with the article. We then publish the information in the newsletter and the monthly Wabash Plain Dealer Chamber Pages, as well as our website.



## AND SO MUCH MORE...

The Membership Committee successfully initiated the new GiftCheck Program (get your holiday orders in early) through Crossroads Bank, continued the popular Member2Member Discount Card (printing sponsored by First Farmers Bank & Trust), hosted New Member Orientation Luncheons, provided a new, easier to use shopping cart for the website, hosted Ribbon Cuttings, began a series of surveys to find out what our members really want and need from their Chamber, and continued with member plaques, decals, date tabs, and awards.

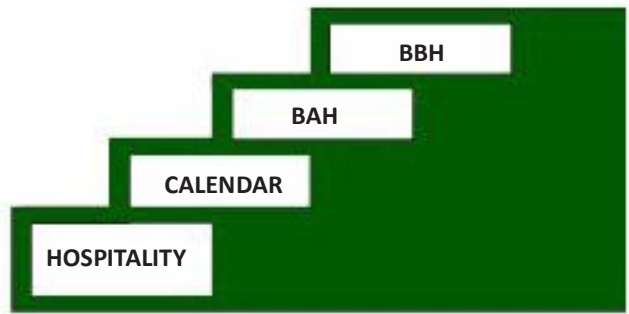
In addition to committee members mentioned in the above, we also thank Jennifer Southers, Crossroads Bank; Deb VanMeter, Huntington University EXCEL and Pravina Patel, Wabash Knights Inn for their work on the New Member Receptions and M2M cards.



# PUBLIC RELATIONS

Lindsay Barnett, Chair

In our General Membership Survey, 86% of you said networking was very important. With that in mind, we continue the ever-popular Business Before Hours and Business After Hours events. Serving over 900 people, these remain excellent venues for meeting new persons, visiting old friends, and staying connected to what's going on in Wabash business. Chamber members happily gathered as we celebrated business successes, milestones and welcomed new members with these gatherings.



We also partnered with Wabash Plain Dealer to once again prepare a calendar of Wabash County events and we truly thank all those businesses who supported this popular project. Your ads totally underwrite the cost of the production, allowing us to distribute them free to friends and family across the country.

In cooperation with the Membership Committee we looked at new ways to promote local shopping which included the \$20/20 and 3/\$50 campaigns. We promoted Staycations and GiftChecks as well as distributed member directories and reminded everyone to look to Wabash Vendors first for their needs.

Committee members in addition to Ms. Barnett included Trula Cramer, Wabash County Convention and Visitor's Bureau; Deni Yaggi, Beauchamp & McSpadden; Kathy Bakehorn, ARC of Wabash County; Beth Driscoll, Peabody Retirement Community; and Amanda Pinkerton, Wabash Plain Dealer.

# GOVERNMENT AFFAIRS

Chris Goff, Chair

We began the year by celebrating the historical groundbreaking of the final segment of the Hoosier Heartland Industrial Corridor. On October 22, 2008 Governor Mitch Daniels joined the HHIC Coalition at its 26<sup>th</sup> Annual Meeting. Board Treasurer Doug Mays chauffeured a busload of business and government officials, courtesy of Bachelor Creek Church of Christ, to attend this celebrated event in Lafayette. Governor Daniels was also on hand to sign Gold Shovels for originators of the highway project, including Wabash County's own Phil and Evelyn Magner.



From Legislative Previews, State of the City/County Address, Legislative Update Sessions and the 3<sup>rd</sup> House Wrap-Up, your Chamber tried to keep its members informed of legislative issues.

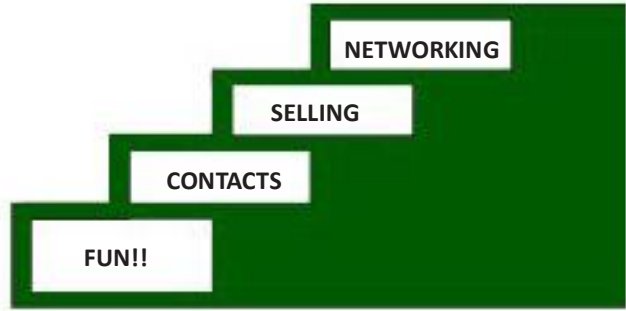


# HOME & BUSINESS EXPO 2009

Beth Miller, Chair

“The Greatest Show on Earth” was the theme for the 2009 Home and Business Expo. The Honeywell Center was transformed with red and white drapes and a circus atmosphere as more than 55 vendors filled the new lobby, gym and even the skating rink to provide visitors with information about their businesses. New this year was a food court that gave vendors and visitors a chance to sample local cuisine. The more than 2400 visitors also had the opportunity to view demonstrations and entertainment in the skating rink.

The vendors were treated to a dinner and entertainment on



Saturday evening after the show. The Vendor to Vendor networking event gave the vendors a chance to make contacts with the other vendors participating in the Expo. Entertainment was provided by the Bob Brown Combo. The dinner was sponsored by First Farmers Bank and Trust.

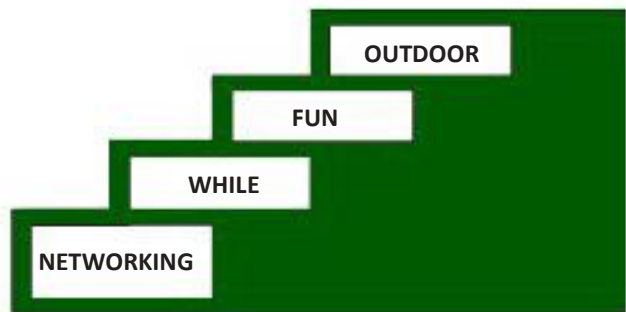
Other sponsors who helped make the Expo a success were Comcast Business Class, Wabash County Hospital, and Crossroads Bank.

Committee members included the members of the 2009 Board of Directors who stepped forward to make this event a success for the community.

# WACCY GOLF OUTING

Brian Campbell, Chair

With umbrellas and lots of hot coffee, over 160 Chamber members and guests bravely challenged the elements to demonstrate their love of golf... well, maybe... or was it to enjoy a day out of the office with fellow members at the Honeywell Golf Course? Camaraderie was still evident, or even more so, as team members huddled under shared umbrellas and extra jackets, to ward off the chill of the early morning rain. Weather didn't dampen spirits though as Kellam, LLC took the 1<sup>st</sup> place honors in the morning, while the Stanley Steamer team, winners of the afternoon flight with a score of 53, also qualified as the day's overall winners.



There was plenty of additional fun with skill contests, good food, and scratch-off golf for those who may have had better luck off the course. The Chamber truly appreciates the overwhelming support our members showed with their team spirit, prize donations and sponsorships of this annual fundraiser.

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# BUSINESS OF THE YEAR 2009



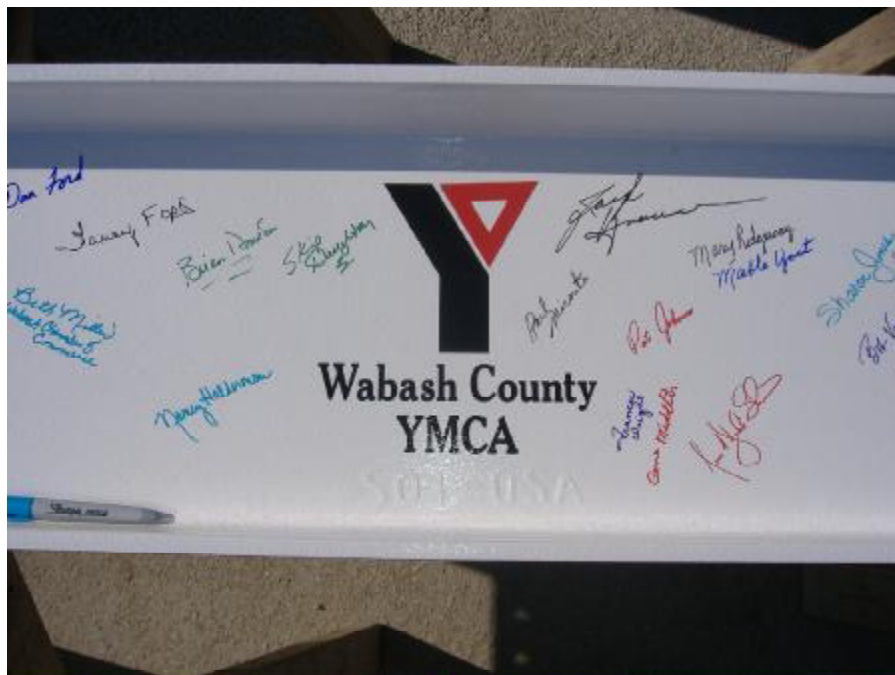
In the late 1980s, Wabash County residents and leaders began to talk about the need for a YMCA in Wabash County. The need for more space for activities, an indoor pool, larger exercise facilities and a building of their own were large parts of the discussion. Serious planning for a YMCA began in the mid 1990s. At that time, Community Services, Wabash Little League and Field of Dreams, Inc. collaborated to build the Morrett Sports Complex, opened in 1999, that is now home to all outdoor programming. This project showed the commitment of Wabash County to the ideals purported by the YMCA organization – Honesty, Respect, Caring, Responsibility.

In 2001, the Wabash County YMCA was chartered, and the first Capital campaign was kicked-off. The “Side by Side” campaign was run in conjunction with the Honeywell Center and raised 3.2 million dollars. As planning for the YMCA continued, the City of Wabash stepped forward and donated the downtown site, which was the former home of the Bront Warehouse, to the new organization. With the site now determined the board of directors hired Vintage Archonics to design the first full YMCA facility for Wabash County.

In 2006, the “Let’s Finish It” capital campaign began with an initial goal to raise \$6.5 million for construction. An anonymous donor group stepped forward with a challenge grant that stated the first \$3 million in donations for bricks and mortar would be matched dollar for dollar with a donation to the endowment. The total project is \$13.8 million.

The ground breaking ceremony for the new YMCA was December 1, 2007. The steel topping off ceremony was August 15, 2008, and the Ribbon cutting ceremony and building dedication was held May 3, 2009. In less than two years, this shining example of the dedication of Wabash County residents to the growth and improvement of their community was completed, even as the economy of the nation and our area was on a downturn. The facility occupies an entire city block bordered by Carroll, Cass, Erickson, and Factory Street. The Wabash County YMCA employs 7 full time and nearly 100 part time staff members. It offers programming that encompasses basketball, volleyball, swimming, and racquetball; it offers exercise classes from aerobics to weight lifting. All of this in addition to continuing the outdoor sports programs at Morrett Sports Complex.

## Congratulations to the Board, Staff and Members of the Wabash County YMCA!



# DISTINGUISHED CITIZEN 2008

## PAT LYNN



Just as Pat enjoys planting seeds that bloom into beautiful flowers, so has she planted, cultivated, tended, and sometimes weeded, many projects for Wabash County.

The bountiful results are that she has not only beautified places such as the Paradise Spring Cabins, but has cultivated a scintillating garden of wide variety in community service. From the tender blossoms of the youth, to the careful tending of our seniors, are accomplishments that have laid the foundations for our community's future. Some of the achievements in this well tended plot include: Served as Cub Scout Leader, a Brownie Girl Scout Leader, and a Jr. Girl Scout Leader, worked to establish the 20-year Solid Waste District Plan, worked on the expansion of the Wastewater Treatment Plant, worked on the completion and codification of the City Zoning Ordinances. worked for the purchase of Paradise Spring Park and served on the Board of Paradise Spring, Inc., was part of the beginning study to bring a YMCA to Wabash and served on that board, served on the Board of the Economic Development Corporation, served on the Tourism Board, served on the Private Industry Council, was a member of the North Central Indiana Workforce Investment Board, served on the Board of the Wabash County Council on Aging and the Wabash County Transit Board, Past President and Current Treasurer of Prevent Child Abuse, served on the Board of the Youth Service Bureau, initiated the Step Ahead Programs in Wabash County, was Executive Director of Our Children, Our Future, served on the Planning Committee for the Community Foundation's CAPE Grant, expanded the Child Care Alliance for Resource and Education, Parent as Teachers, and STAR Families programs, serving more than 600 families each year, She is a Special Olympics coach, fund raiser and board member, Tobacco Free Wabash County Board Member, currently serving her 4th term on Wabash City Council, member of the American Legion Auxiliary, member of the Women of the Moose, member of the Garden Club, and founded the Herb Fest.

Pat Lynn is a Sagamore of the Wabash and has had a room named for her at the Winchester Senior Center in recognition of all she has done for Wabash.

From the time she started working at Graycon Tool with her father, though the years of service to the Wabash Community, to the culmination of her dream of visiting Ireland, Pat Lynn has been a shining example of leadership.

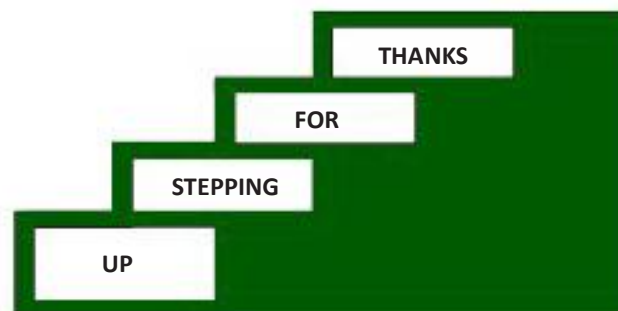
## Congratulations, Pat!



# FOLLOWING IN THE STEPS OF PAST LEADERSHIP

## PAST PRESIDENTS/CHAIRS (ELECTED)

1942	Howard M. Dodge	1975	Robert Rogers
1943	Moine J. Lutz	1977	Jo Wood
1944	Fred A. Collinge	1978	Stephen H. Downs
1945	L.H. Carpenter	1979	Dr. Edward G. Kasamis
1946	A.C. Graebner	1980	Rev. William F. Burd
1947	L.E. Longstreth	1981	Ken Grandstaff
1948	Allen E. Glazier	1982	Michael Beauchamp
1949	Richard Miller	1983	Richard Prickett
1950	J. Paul Cairns	1984	Philip D. Young
1951	Harold Hagee	1985	Don Manaher
1952	Harold Hagee	1986	Linda Robertson
1953	John Collinge	1987	Tom Frank
1954	Dr. J.T. Steffen	1988	Phil Magner, Jr.
1955	J. Warren Fox	1989	Galen Bremmer
1956	J. Maurice Agnew	1990	John Philippsen
1957	M.H. Koenig	1991	Linda Mirante
1958	Baxter Chamberlain	1992	Dr. Robert L. Mattern
1959	John Daywalt	1993	Boyd Hiner
1960	David J. Ford	1994	Pam Guthrie
1961	Lawrence Pace, Jr.	1995	Jim Widner
1962	C.R. Tiede	1996	Tony Pulley
1963	L.V. Hoffman	1997	Ed Bellows
1964	Robert Beauchamp, Sr.	1998	Karen Halley
1965	Don Porter	1999	Troy Cole
1966	Dr. Walter Kent	2000	Brian Howenstine
1967	Miles Wilson	2001	Gerald Banks
1968	Miles Wilson	2002	Steve Ford
1969	Arthur D. Gross	2003	H.L. "Skip" Daughtry
1970	Alfred Plummer, III	2004	Lynn Yohe
1971	Fred Squires	2005	David Rutledge
1972	Milton J. Dickos	2006	Douglas Lehman
1973	David H. Pettit	2007	Ron Kerby
1974	David Gackenheimer	2008	Andy Eads



## PAST BUSINESSES OF THE YEAR

1968	Wabash Magnetics	1986	Wabash County Hospital
1969	Wabash Smelting (Wabash Alloys)	1987	United Technologies Automotive
1970	The Ford Meter Box Company, Inc.	1988	Wabash County Educational Facilities
1971	B. Walter & Company	1989	The Celotex Corporation
1972	U.S. Gypsum Company (USG Interiors)	1990	Beauchamp & McSpadden/ISU
1973	Honeywell, Inc.	1991	Frances Slocum Bank & Trust
1974	Hipsher Tool & Die	1992	The Honeywell Foundation, Inc.
1975	Kroger Egg Company	1993	Martin Yale Industries, Inc.
1976	Container Corporation of America (Jefferson Smurfit)	1994	Alfe Heat Treating, Wabash
1977	Wabash Plain Dealer	1995	Wabash Electric Supply, Inc.
1978	The Shirt Shed, Inc. (Signal Art Wear)	1996	First Federal Savings Bank
1979	Wabash County R.E.M.C.	1997	Quality Electric
1980	Wabash Cast Aluminium (CMI-Wabash Cast)	1998	The Ford Meter Box Company
1981	Brown from Wabash	1999	North Central Cooperative, Inc.
1982	Clark's Finer Food, Inc.	2000	MarkHon, Inc.
1983	Miller's Merry Manor	2001	White's Residential & Fam.Svcs.
1984	Public Service Indiana (PSI Energy)	2002	McKillip Seeds, Inc.
1985	DiversiTech General (GenCorp)	2003	Beacon Credit Union
		2004	G & S Metal Consultants, Inc.
		2005	Wabash County REMC
		2006	City of Wabash
		2007	Bulldog Battery Corporation
		2008	Midwest Eye Consultants

## PAST DISTINGUISHED CITIZENS

1946	Owen J. Neighbours	1977	Art Fishback
1947	Mark C. Honeywell	1978	Agnes Scott
1948	W.C. Mills	1979	Mr. & Mrs. Phil Magner, Jr.
1949	Mrs. James Wilson	1981	Pauline Geyer
1950	Phil G. Magner, Sr.	1982	Thomas A. McSpadden
1951	A.C. Graebner	1983	Stephen Downs
1952	John L. Ford	1984	Michael Beauchamp
1953	John V. Beamer	1985	Martha Jones
1954	L.H. Carpenter	1986	Henry Leander
1955	C.P. Bender	1987	Jack Porter
1956	Wilbur Ford	1988	Marilyn Ford
1957	Dr. W.W. Wimberly	1989	David Sodervick
1958	Fred Collinge	1990	Bob & Donna Anglin
1959	Mrs. Mark C. Honeywell	1991	Anna Jane "Audi" Miller
1960	Robert Curless	1992	Ira McClurg
1961	Mayor J. Robert Mitten	1993	Father Daniel Peil
1962	Ralph Sherping	1994	Don Knapp
1963	Mrs. Leroy Dennis	1995	Ombra Keffaber
1964	David Ford	1996	Dr. John "Hap" Dragoo
1965	Mrs. William Dorais	1997	George Berg
1966	Joe Nixon	1998	Richard E. Ford
1967	Howard Garver	1999	Glenn Tanner
1968	Mrs. Robert Richards	2000	Douglas Craig
1969	Homer T. Showalter	2001	Judy Ward
1970	Father Robert Zahn	2002	William B. Hensley
1971	Stanley Ford	2003	Pete & Susie Jones
1972	Don Baer	2004	Dave Phillips
1973	Harold Wolf	2005	Mary & Gene DeLauter
1974	George Dingley	2006	Charles R. Tiede
1975	Miles L. Wilson	2007	Dee Byerly
1976	C. Glenn Coolman	2008	Pat Lynn

# 2009 FINANCIAL REPORT

## WABASH COUNTY CHAMBER OF COMMERCE PRE-AUDIT STATEMENT OF INCOME & EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2009

### INCOME

2008-2009 DUES.....	96,299
PROGRAM INCOME .....	107,046
MANAGEMENT SERVICE.....	106,589
Interest income .....	1,125
DONATIONS.....	3,361
MISCELLANEOUS .....	333
<b>TOTAL INCOME .....</b>	<b>314,753</b>

### EXPENSES

SALARIES AND PAYROLL EXPENSES .....	133,416
PROGRAM/MEMBERSHIP.....	91,297
MANAGEMENT SERVICE.....	90,803
INSURANCE.....	1,689
BUILDING/RENT/UTILITIES.....	9,933
TELEPHONE .....	4,045
POSTAGE.....	756
SUPPLIES .....	3,356
DUES/SUBSCRIPTIONS .....	1,932
BANK/CREDIT CARD FEES.....	1,715
BUSINESS EXPENSE/TRAVEL .....	3,218
PROFESSIONAL FEES .....	6,819
EQUIPMENT/REPAIR/MAINTENANCE .....	3,859
DEPRECIATION .....	2,269
GROSS INCOME TAX.....	2,892
MISCELLANEOUS .....	1,822
<b>TOTAL EXPENSES .....</b>	<b>359,821</b>

**TOTAL INCOME (LOSS) BEFORE ADJUSTMENTS .....** **(45,068)**

### RESTRICTED FUNDS ADJUSTMENT

2009 Scholarship Net .....	3,764
2009 YPN Net.....	(1,259)

**TOTAL NET (LOSS) AFTER ADJUSTMENTS.....** **(42,563)**

**THANK YOU FOR  
YOUR SUPPORT**

# **GOLD MEMBERS**

The extra Gold Level support of these Chamber members allowed your Chamber to “step up” its service to all our members. We sincerely thank them for their additional investment and ask you to remember them when shopping Wabash or speaking about their wonderful community support.

**Beacon Credit Union**

**Bulldog Battery Corporation**

**First Farmers Bank & Trust**

**Ford Meter Box Company, Inc.**

**Crossroads Bank**

**Indiana American Water Company**

**First Merchants Bank**

**K & R Office Supply, Inc.**

**Wells Fargo Bank**

**Pettit Printing, Inc.**

**Physicians Health Plan of Northern IN, Inc.**

**Mutual Bank**

**Miller’s Merry Manor**

**Charley Creek Foundation**

**Duke Energy**

**Dr. James Ford Historic Home**

# MEMBERSHIP

\* denotes Gold Member

## A

A-Z Discount Tobacco  
Adams, Todd State Farm Agency  
AMPRO  
Agro-Chem, Inc.  
Allen Insurance Agency  
Allstate Insurance  
Alumitech  
American Cancer Society  
American Health Network  
American Red Cross of Wabash County  
ARC of Wabash County  
Asian Buffet  
Associated Supply, Inc.  
Astro-Glyde Mobile DJ Service  
Atlas Building Services, Inc.  
Autumn Ridge Rehabilitation Center  
Avalon Village Townhouses  
AWS

## B

B & I Agencies  
B & K Drive-In Restaurant  
BJS Landscaping  
BPB Manufacturing, Inc.  
Bachelor Creek Church of Christ  
Baker Insurance  
Bass and Bucks  
**\*BEACON CREDIT UNION**  
Beauchamp & McSpadden  
Bechtol Grocery Co., Inc.  
Benson & Son Plumbing/Heating  
Bertsch Services  
Bickford Cottage of Wabash  
Big Brick House Bakery  
Big R  
Biltz Agency, Inc.  
Bob Evans  
Border Patrol Curbscapping, LLC  
Borders & Beyond  
Bowen Center for Human Services  
Bowman's Candy  
Boyer Lock & Safe, Inc.  
Bozarth Recreational Resort  
Brainard Snow Removal  
Brandt's Harley Davidson  
Bronze Palace  
Bruce Carter & Associates, LLC  
Bucheri, McCarty and Metz  
Builders Mart of Wabash, Inc.  
**\*BULLDOG BATTERY CORPORATION**  
Burger King  
Burkhart Advertising  
Business Technology Group, LLC  
Byerly, Dee

## C

C.A.T. Excavating & Construction  
CB Richard Ellis Sturges, LLC  
Canal House Antiques  
Carey Services  
**\*CHARLEY CREEK FOUNDATION**  
Christ United Methodist Church  
Cintas, The Uniform People  
City of Wabash  
Comcast  
Community Foundation of Wabash County  
Countryside Veterinary Hospital  
**\*CROSSROADS BANK**  
Crystal Glass & Exteriors, LLC  
Curves

## D

DS Products  
David L. Mann, CLU CFP CHFC  
Dawes & Pugh CPA's, LLC  
Daywalt Pharmacy  
Denney Motor Sales, Inc.  
Design Collaborative  
Dickos - Peterson, Metz Realty  
Dorais Chevrolet  
Douglas C. Lehman, PC  
**\*DR. JAMES FORD HISTORIC HOME**  
**\*DUKE ENERGY**

## E

E. Jake Gamble, MSM  
Economic Development Group of  
Wabash County  
Education for Conflict Resolution, Inc.  
Edward Jones & Co. - Steve VanVorrhis  
Edward Jones - Office of Steve Weir

## F

Family Dentistry of Wabash  
Family Optometry  
Family Physicians Associated, LLC  
Farm Credit Services  
**\*FIRST FARMERS BANK & TRUST**  
**\*FIRST MERCHANTS BANK**  
**\*FORD METER BOX COMPANY, INC.**  
Ford, Marilyn  
Ford, Richard  
Fowler, Bing M., Family Dentistry  
Frierhood Tire & Alignment

## G

G & L Plumbing, LLC  
Gaunt & Son Asphalt  
Gilbert, Naragon, Terrill & Co., Inc.  
Gilpin, John, DVM  
GoodFellas Pizza  
Gorman Center for Orthodontics  
Grain Systems, Inc.  
Grandstaff-Hentgen Funeral Service  
Great Wall Grand Buffet  
Guenin Law Office

## H

H & R Block  
HFCS  
Hagerman, Inc.  
Halderman Farm Management Service  
Hank's Construction, Inc.  
Harvey Industries  
Head, Randy  
Heartland Career Center  
Herbalife - Greg McConahay  
Hipsher Tool & Die  
Hoffman Nursery & Landscaping, Inc.  
Holiday Inn Express  
Honeywell Foundation  
Honeywell House  
Honeywell Public Golf Course  
Huntington Heating & Cooling, Inc.  
Huntington University Excel Program

## I

**\*INDIANA AMERICAN WATER CO.**  
Indiana Army National Guard  
Indiana Farm Bureau Insurance  
Indiana Tech  
Indiana Wesleyan University  
Insurance 1 Services, Inc.  
Integrity Builders of Indiana, Inc.  
Investment Center at Crossroads Bank  
Ivy Tech Community College of Indiana

## J

J& K Aquarium & Pets, LLC  
Job Works  
Johnston & Johnston Lawyers  
Jones, Pete & Susan

## K

K & M Floor Covering  
**\*K & R OFFICE SUPPLY**  
Kellam, LLC  
Keller Accounting Service  
Kelly's Ice Cream  
Kent, Walter, PhD  
Kirtlan Automotive Machine & Repair, Inc.  
KISS FM 95.9  
Kitchens Plus  
Knights Inn  
Konyha, William  
Kroft Construction  
Kroger Food Store

## L

Landmark Management, Inc.  
Liberty Swine Farms  
L.I.F.E. Center  
Lighthouse Mission Thrift Store  
Living Essentials  
Lori Overmyer Photography  
Lovebug Floral Boutique  
Lundquist Appraisals & Real Estate  
Lynn & Stein, PC

## M

M & B Body Shop, Inc.  
MJV/Econoclean  
MRF Financial  
Make It Your Own Art Studio  
Manchester College  
Manchester Symphony Society  
Manpower, Inc.  
Market Street Grill  
Marsh Hometown Market  
Martin Yale Industries  
Mattern, Robert, DDS  
Maxx Tan  
McKillip Seeds, Inc.  
Mental Health America Wabash County  
Metal Source, LLC  
Metropolitan School District  
Metz Title Company  
Miami - Wabash Paper  
Midwest Eye Consultants, PC  
Midwest Modular Homes  
Miller Furniture  
Miller's Cool Running Canoe Rental  
**\*MILLER'S MERRY MANOR**  
Milliner Printing Company, Inc.  
Modoc's Market  
Morton Buildings  
Mosier's Tarps  
**\*MUTUAL BANK**  
Myers & Son Jewelers

## N

Nancy J's Fabrics  
North Central Cooperative  
North Central Respiratory  
Northern Indiana Public Service Co.

## O

Oce Document Printing Systems  
Originalpromotions.com  
Oswalt-Thomas Sales & Service

## P

Papa John's Pizza  
Paperworks Industries, Inc.  
Parrish Leasing, Inc.  
Pathfinder Services, Inc.  
Peabody Retirement Community  
Penguin Point Restaurant  
Perry Corporation  
**\*PETTIT PRINTING, INC.**  
Phone Line, Inc.  
**\*PHYSICIANS HEALTH PLAN OF  
NORTHERN INDIANA, INC.**  
Pizza Hut/Wing Street  
Pizza King  
Pleasant Home Farm, Inc.  
Plummer, Al  
Ponderosa Steakhouse  
Poole Foods, Inc.  
Poole's Meat Market  
Porter, Naomi  
Portraits by Kimberly  
Presbyterian Church

## Q

Quality Electric, Inc.

## R

Randall Miller & Associates  
Rea Logan & Co., Inc.  
Reins and Rainbows, LLC  
Representative William Ruppel  
Rettig, FJ & Sons  
Reynolds Oil Company  
Richvalley Lions Club  
Rick's Home Improvement  
Roofs Unlimited  
Rider, Dick

## S

Schlemmer Brothers Metal Works  
Seasons Home Care  
Servisoft Ecowater Softening Co.  
SounDecisions  
South Side Supply  
Special Olympics Wabash County  
St. Bernard School  
Staffing Resources Inc.  
Stanley Steemer Carpet Cleaner  
Star Excavating  
State Farm Insurance - Brian Mallow  
Stephens, John H., RLS  
Subway  
Sunshine Pack & Ship

## T

Tax Media Network  
The Body Connection  
The Center for Sports & Physical Therapy  
The Historic Eagles Theatre and  
The 13-24 Drive-In Theatre  
The Kreole Kid  
The Original Limu  
'the paper' of wabash county, inc.  
The Works, LLC  
The Write Stuff  
Thermafiber, Inc.  
Thorne Insurance  
Tiede, Metz, & Downs  
Total Works Salon  
Troy Eads Excavating, Inc.

## U

Ugalde's  
United Tool Company  
Uptown Style

## V

Venture Management  
Vernon Manor Children's Home  
Visionary Computers  
Visionary Web

## W

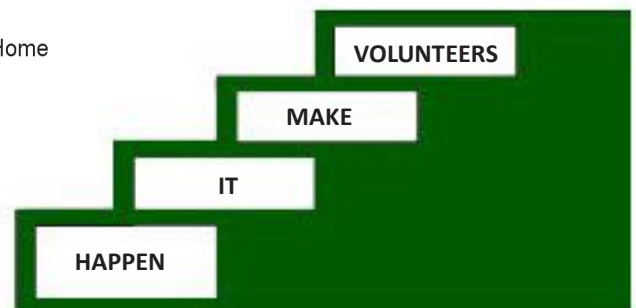
WJOT 105.9 The Bash  
WPI Cellular  
Wabash Alloys  
Wabash Appliance & Electronic  
Wabash Carnegie Library  
Wabash Christian Church  
Wabash City Schools  
Wabash County Convention  
& Visitors Bureau  
Wabash County Council on Aging  
Wabash County Farm Bureau Inc.  
Wabash County Historical Museum  
Wabash County Hospital  
Wabash County REMC  
Wabash County Solid Waste Mgmt. Dist.  
Wabash County United Fund, Inc.  
Wabash County Y.M.C.A.  
Wabash Dental Services  
Wabash Electric  
Wabash Engraving  
Wabash Eye Health & Vision Center  
Wabash Friends Counseling Center  
Wabash Gardens Restaurant  
Wabash Instruments  
Wabash Liquors, Inc.  
Wabash Marketplace, Inc.  
Wabash MPI/ Carver Inc.  
Wabash Plain Dealer  
Wabash Poly Clean  
Wabash Realty, LLC  
Wabash True Value/Just Ask Rental  
Wabash Valley Abstract  
Wabash Valley Refuse Removal  
Wabash Valley Restoration Inc.  
Wal-Mart  
Walgreen's  
Walter, B. & Company  
Wayne's Coatings  
Welding Service, Inc.  
**\*Wells Fargo Bank**  
Wendt & Sons  
White's Residential & Family  
Services, Inc.  
Wright, Marvin DDS

## X

Xtreme Auto Accessories

## Y

Yarnelle Lumber Company  
Yohe Realty, Inc.  
Young's Culligan Water Conditioning  
Youth Service Bureau





# 2010 BOARD CHAIR ROB PEARSON

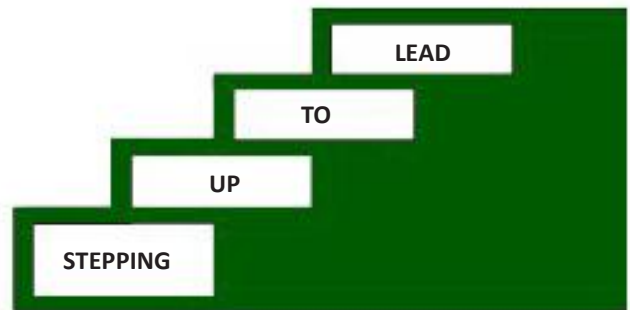
With the local and national economy struggling through the downturn in 2009 and continuing into 2010, the role of the chamber becomes even more critical. Not only will we continue all the improved benefits that have been added over the last few years, but we will concentrate on what role the chamber can play in helping businesses survive and prosper. Our community, like most, will need to be creative on enhancing its image to attract new interest for businesses and visitors. We will also have to work hard on providing leadership and products that will help our existing businesses stay in the community. With our members' continued support, 2010 will not be a year that we will cut programs and lower services to just survive, but will be a year that we will work

harder on enhancing our community and assure Wabash County's continued leadership in this region and in the state. We will work especially hard on programs that can promote, retain and attract small businesses and help communicate to this area what Wabash County has to offer and why it is important to shop locally.

I look forward to my year as Board Chair and hope that all our members will get involved, utilize the benefits of your membership investment, and work together on keeping Wabash County an important part of this region. Now is not the time to slow down, but it is the time to stay involved. We must lead the county and the region out of this downturn--not sit back and hope someone saves us. I want to thank you for this opportunity to serve as Chamber Chair and please join me, the other board members and the Chamber Staff on making 2010 the best year yet.

# 2010 BOARD OF DIRECTORS

- Rob Pearson, Chair, Wabash County REMC
- Mark Sapusek, Chair Elect, Visionary Web/Computers
- Marilyn Custer-Mitchell, Vice Chair, Wabash County Hospital
- Douglas Mays, Treasurer, Thermafiber
- Brian Campbell, Resource Dev., Randall Miller & Assoc.
- Trisha Metzger, Past Chair, Crossroads Bank
- Skip Daughtry, Beauchamp & McSpadden
- Chris Goff, Judge, Wabash County Superior Court
- Phil Brown, Alumitech
- Angie Beauchamp, Modoc's Market
- Larry Hoover, Quality Electric, Inc.
- Lindsay Barnett, Midwest Eye Consultants, P.C.
- Matt Mize, Attorney
- Brad Thurmond, Ivy Tech Community College
- Deb VanMeter, Huntington University
- Lance Agness, Ford Meter Box Company, Inc.
- Steffany Pegg, Wabash County YMCA
- Jeremy Steele, First Merchants Bank
- Kristi Lundquist, Lundquist Appraisals & Real Estate
- Darin Hadley, Wells Fargo Bank



# THANKS TO OUR 2009 ANNUAL DINNER SPONSORS

## PREMIER SPONSORS



## SUPPORTING SPONSORS



# **WABASH COUNTY CHAMBER OF COMMERCE**

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Wabash, IN 46992-0371

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