



MEMBER CONNECTION

February
2009

P.O. Box 371
Wabash, Indiana 46992
Voice: 260-563-1168
Fax: 260-563-6920

Kimberly Pinkerton, Editor
Beth Miller, Layout & Design
Email: info@wabashchamber.org
URL: www.wabashchamber.org



CHAMBER CELEBRATES FEBRUARY'S BLUE RIBBON BUSINESS OF THE MONTH



BERTSCH SERVICES

Chamber Membership Committee Members, Stephanie Ogan and Michael Thompson (both of Pondersosa), recently presented Chamber Member Bertsch Services with the February Blue Ribbon Business of the Month Award. Bertsch Services is owned by Charlie Bertsch and managed by Jeff Wood.

Located at 1182 Manchester Avenue in Wabash, Bertsch employs twenty-two persons in this full-service vending industry. With an array of fresh food, hot drinks, candy, soda pop, office coffee service, catering, and in-plant dining services; Bertsch is ready to serve your business vending/dining needs.

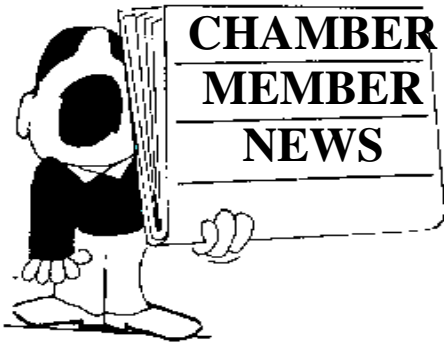
Mr. Bertsch founded the company in 1948 with two snack machines and a vision. Today Bertsch Services continues to be a strong and viable company serving the Northern Indiana area. To find out more about the business and how they may serve your vending needs, please call 260.563.6735 and visit their website www.bertschservices.com

The Blue Ribbon Business of the Month Program was launched to bring awareness to our Chamber member businesses and the goods/services they provide to the area. All Chamber member names have been put into a box and each month at the Membership Committee meeting, a new name will be drawn and that member will be recognized and spotlighted in the Chamber newsletter, on the website (thank-you Visionary Web) and through local media. The Wabash County Chamber of Commerce is dedicated to business promotion, retention and growth of our community and will continue to encourage local shopping for services and products.



Scott Daniel, Jay Parrett, Jeff Wood, Scott Linsburg.

Membership Committee members include: Mark Sapusek (Visionary Web), Chair; Deb VanMeter, (Huntington EXCEL) Co-Chair; Jennifer Southers (Crossroads Bank); Stephanie Ogan and Michael Thompson (Ponderosa), Rachel Cruz (Wabash Co. REMC); Pravina Patel (Knights Inn) and Diane Morris (Borders & Beyond).



Please route this newsletter to the other staff in your business to keep them up-to-date on services, functions and programs available to all employees of our member companies!

The Dr. James Ford Historic Home and Historic Landmarks Foundation will again be sponsoring ArchiCamp for 7-12 year olds this year. It will take place July 28-29, so please put this on your community calendars. Flyers and press releases will come out during the spring and summer, but if you know of any kids that would like to be involved, please feel free to contact Tyler Handwork, 260.563.8686, or Catherine Wright, 260.563.4534.

Congratulations to **First Farmers Bank and Trust** which was one of 11 Indiana banks honored by IDC Financial Publishing for having a point total of 200 points each quarter for the last 10 years. Scoring 200 points gives the bank a superior rating. Financial institutions are evaluated based on IDC's CAMEL analysis. More than 35 key ratios and a one-number summary rank are computed for each institution. Components in the analysis includes Capital Adequacy, Asset Quality, Margins as a Measurement of Management, Earning Returns, and Leverage/Liquidity. Quality ranks range from 300 (the highest) to 1 (the lowest), and fall into one of six peer group categories: superior, excellent, average, below average, lowest ratios and rank of one. IDC Financial Publishing, Inc. is one of the nation's leading analysts of all government-reporting financial institutions. Founded in 1985, their unique ranking system has become the industry standard for banks and savings institutions which broker CDs. IDC Financial Publishing, Inc. is a privately held company based in Hartland, Wisconsin.

Huntington University EXCEL Adult Degree Programs will be hosting two information sessions on Thursday, February 5th, and Thursday, February 12th, 2009 at 6:00 p.m. at the LH Carpenter Center. Spring registration will be held on Monday, February 16th, and classes begin on February 23, 2009. For more information contact Deborah VanMeter, 260.563.2505.

Upcoming events at the **Honeywell Center**

"**Sticks and Stones**" Exhibit on display in the Clark Gallery through February 15.

"**Cook & Belle**" — February 6, 7:30 p.m. — sponsored by Todd Miller, Soundvision and Brian Mallow, State Farm Insurance.

"**Jesus Christ Superstar**" — February 12, 7:30 p.m.



"**Project**" — February 20, 7:30 p.m.

Wabash Friends Counseling Center will host this month's Leadership Luncheon on February 20, from noon to 1 p.m. This month's topic is "Leadership and Vision Implementation: Disciplines to Make it Happen," presented by Dr. Eugene Habecker, President of Taylor University. Please note that this month the luncheon will be held on FRIDAY instead of the usual Thursday due to Dr. Habecker's schedule. The cost is \$20 per person or if you have 5 or more from the same organization the cost is \$15 per person. To register call the Wabash Friends Counseling Center, 260.563.8452 or email scott@wabashfriends.org

WELCOME NEW MEMBERS

Indiana Tech, 2809 Commercial Road, Huntington, IN 46750 Phone: 260-359-8354 Fax: 260-355-0193 Email: pjfech@indianatech.edu URL: www.IndianaTech.edu Contact: Pam Fech.

Kroger Food Store, 1309 North Cass Street, Wabash, IN 46992 Phone: (260)563-6871 Contact: Mike McCarty.

THANK YOU TO THE FOLLOWING MEMBERS WHO RENEWED THEIR MEMBERSHIP IN JANUARY.

Bowman's Candy
B. Walter & Company
Gorman Center for Orthodontics
Mitting's Electronics
Wabash County Hospital
Miller's Merry Manor
BCA Consultants
BPB Manufacturing
Wabash Plain Dealer
Brainard Snow Removal
Wabash County Historical Museum
Canal House Antiques
Wal-Mart
Houtman's Computer Service
Grandstaff-Hentgen Funeral Service
Rea Logan & Co. LLC
J & K Aquarium
Burkhart Advertising
Dorais Chevrolet

Grain Systems
Charley Creek Foundation
Termafiber
Wabash County Council on Aging
NIPSCO
True Value/Just Ask Rental
Mental Health America
Wabash MPI
Ivy Tech Community College
Wabash Poly Clean
Wabash County CVB
Comcast
Baker Insurance
Bozarth Recreational Resort
Wabash Realty
Wabash Instrument Corporation
Wabash Electric Supply
Randall Miller & Associates

SAFETY & FMLA ADA LEGAL SEMINAR sponsored by Wabash Area Personnel Association

Morning Session

Thursday, February 26, 2009

Afternoon Session

8:30 - 10:00 — Safety: Electrical, PPE & Confined Spaces
Presented by Tom Doty, Safety Healty & Environmental Manaager, Schneider Electric-Square D Company.

10:00 - 11:30 — Preventing Workplace Violence Presented by William Doak, Security and Environmental, Health & Safety Manager for WRI-Western Reman International.

1:00 - 4:00 FMLA — Law & Application, ADA Amendments & Free Choice Act
Presented by Anthony Stites, Labor Attorney, from the Fort Wayne office of Barrett & McNagny LLP.

Cost: \$5 per person per session.

Contact Penny Collins by February 19 to register. Fax: 260-563-6007 or email: penny.collins@in.nacdnet.net

CHAMBER MEMBER "THE KREOLE KID" RECEIVES STATE AWARD!

This story represents a success of our Entrepreneurial Programs and the cooperative efforts of OCRA, SBDC, EDG, Wabash Chamber and the City/County of Wabash in assisting an emerging business with its development plans. Remember, you, too, can take advantage of our programs and receive FREE business counseling to achieve your business goals. This is a much underused service that is FREE to our Wabash County businesses.

On February 3, Lieutenant Governor Becky Skillman presented the state's first Economic Development through Entrepreneurship (EDGE) Awards during a ceremony at the Statehouse. Randy Fletcher, owner of The Kreole Kid, was one of the prestigious recipients of this new award. The Kreole Kid was entered in the Emerging Business Category, and is an onsite caterer that provides southern BBQ/Creole products with a future-planned full-service restaurant and franchising opportunity.



Kim Pinkerton welcomes Randy Fletcher, The Kreole Kid, as a new Chamber member.

The Awards are sponsored by the Indiana Economic Development Corporation's Small Business Development Centers and recognizes both Emerging and Established Entrepreneurs. Mr. Fletcher was part of the joint effort of the Wabash Chamber, the NCISBDC program, and the EDG's Entrepreneurial Project created out of the OCRA grant program, and was locally counseled by Monty Henderson who worked out of the Chamber/EDG offices two days a week.

The Chamber congratulates Randy and wishes him much success in his future endeavors. A native of Peru, Mr. Fletcher has been impressed with the agencies and people of Wabash and will continue to gear his business growth plans in Wabash County.

YOUTH SERVICE BUREAU INVITES EVERYONE TO "BOWL FOR KIDS"

It's that time of year again. "Bowling for Kids" is only weeks away. Sunday, March 29, at Cannonball Lanes in Wabash, concerned citizens will be celebrating the fact they raised money to help the Mentoring Program. Every dollar raised stays in Wabash County to help match youth with positive adult role models. Please consider saying "yes" when someone requests you put together a bowling team or donate to their bowling envelope.

The goal for Bowling for Kids this year is \$20,000. Currently, in Wabash County, there are 50 youth matched with a mentor and 37 youth waiting for that special person to enter their lives. Youth Service Bureau's Mentoring Program runs the following programs: Traditional matches, First Mentors, Couples, and Student-to-Student. If you are interested in any information about any of the programs please contact the YSB at 260.563.7727.

If you can't bowl, don't forget to make a donation to someone that is bowling. If you don't know a bowler, then visit the Youth Service Bureau office and choose a child to make your donation to. Remember, the kids are counting on you!!!

To enter a bowling team or drop off a donation, just stop by the Youth Service Bureau at 111 South Wabash Street.

The Youth Service Bureau is a United Fund agency.





SMALL BUSINESS DEVELOPMENT CENTER IS HERE TO HELP YOU!!

Each month representatives of the **Small Business Development Center** visit our Wabash office and offer FREE business counseling to those wishing to start a business, expand a business, or increase operating efficiency of their business. Anyone can **call the Chamber office, 260.563.1168, to schedule an appointment** for the 1st, 2nd, or 4th Tuesday or the 3rd Thursday.

In addition to the counseling sessions, the SBDC offers a variety of classes for the business person. On the 3rd Thursday of each month, the seminar, "**Launching Your Business,**" is presented from 11:00 a.m. to 1:00 p.m. This workshop is designed for individuals who want to start a business. The objective is to provide an overview of the critical elements to consider when evaluating the viability of a proposed venture. The cost is \$25 per business.

On February 19 and May 21, a class entitled "**Funding Options and Financial Literacy**" will be offered from 6:00 - 8:00 p.m. This seminar will introduce funding sources including commercial lending, SBA, state, regional, and local programs. It is intended for individuals starting a business as well as existing business owners who are investigating revenue options. Participants will learn some of the strategies to consider in the lending process and the importance of understanding basic financial terminology and concepts.

On March 19 and June 18, the SBDC will offer "**Developing a Marketing Analysis.**" The crux of running a successful business is derived from a well conceived market analysis. This two-hour introductory course will highlight the critical elements of a marketing plan and provide some tips and resources available to develop a sound marketing analysis.

NORTHEAST INDIANA INNOVATIVE BUSINESS CONCEPT COMPETITION

IPFW, Purdue University, the Lincoln Financial Group, and the Northeast Indiana Innovation Center would like to announce that registration for the 2008-2009 Northeast Indiana Innovative Business Concept Competition (formerly the Opportunity for Indiana Business Plan Competition) is now open.

This year IPFW is hosting the fifth annual regional competition, providing an opportunity for northeast Indiana entrepreneurs to compete for grant funding and valuable in-kind services which can be used to fund their new venture. Participants in the competition will have the opportunity to define their business ideas in commercial terms, attend a series of mini-workshops on various business-related subjects, and compete with others for funding and support to launch their venture.

Slightly different from previous years, this competition will not require a complete business plan to compete. Instead, the competition will focus on development and presentation of an executive summary of the business concept, with the most promising ventures awarded business coaching, support and grant funding to launch the business venture.

Additionally, this year the competition will be conducted in three separate divisions (professional, university and high school). Individuals and teams in each division will compete against each other for a prize package to assist in starting-up their business, with an overall winner selected for the competition. The overall winner will be entered into the 2009 Greater Fort Wayne Business Weekly Innovation Awards.

Registration is open until February 16, 2009, and the competition will progress in stages through April 17, 2009.

For more information and to register visit their web site www.purdue.edu/discoverypark/opportunity or contact Jean Eisaman, 260.481.6489 or email eisamanj@ipfw.edu.



YPN News

by Lindsey Beverly



Michael Palascak to perform at WMS! Sponsored by **First Farmers Bank & Trust** and **The Brian Mallow State Farm Insurance Agency**

Wabash native and comedian Michael Palascak will be performing live at the Wabash Middle School Auditorium on Monday, February 23, 2009. Doors will open at 6:30 p.m., at which time local band Barely Beating will be playing. The comedy portion of the evening will begin at 8 p.m. Tickets for the show are \$5.00, or \$3.00 for students. Pre-sale tickets are available at the following locations:

Get Your Pre-Sale Tickets At:



Door prizes will be given out for pre-sale ticket holders. Tickets will also be available at the door for the same low price. Michael, who has performed on Comedy Central and the Bob & Tom Show, will provide a fun evening of youth-friendly entertainment and laughs. Tickets are on sale now, and will go fast! Get your tickets today....we hope to see you on the 23rd!

In other news, the YPN will be helping the Northfield High School Key Club organize a Battle of the Bands concert to raise funds and awareness for organizations fighting against sex trafficking, a very real issue both in the United States and around the world. This county-wide event will need support and volunteers to help with all aspects of event planning. An informational meeting will take place on Monday, February 9 in the Northfield High School cafeteria at 7 pm. Please come and show your support or offer your time to guide these ambitious students in planning this event. For more information on this topic, please contact Christina Sapusek, Key Club Faculty Advisor, at sapusekc@msdwc.k12.in.us or by phone at (260) 563-8050, ext. 4225.

The YPN is gearing up for its appearance at the Chamber's Home & Business Expo, February 28 – March 1, 2009 at the Honeywell Center. We are currently looking for volunteers from our membership to help man the YPN booth, which will be set up in the gymnasium, and be door greeters to welcome guests. We plan to have an exciting, interactive exhibit to make a "grand" entrance before the Wabash business community. Stop in and see us on Saturday and Sunday to learn more about our dynamic group!

A great, big WELCOME goes out to **First Merchants Bank and The Brian Mallow-State Farm Agency**, who are the YPN's newest Gold Level Sponsors. Thank you, First Merchants Bank and Brian Mallow, for your much appreciated support!

For more information on upcoming events or how to become involved with the YPN, visit our website at <http://www.wabashchamber.org/ypn/home.php>.

MEMBERSHIP UPCOMING EVENTS

By

Chasity Milliner, Membership Services Coordinator

Legislative Update — Saturday February 21, 2009 7:30 – 9:30 a.m. at the Honeywell Center
The following have been invited to speak and take questions & comments: State Senator Gary “Doc” Dillon, State Senator Randy Head and State Representative Bill Ruppel. Continental Breakfast will be served. See attached flyer for more information. Make your reservations today!

“The Greatest Show on Earth” Home & Business Expo – February 28 and March 1, 2009 at the Honeywell Center. Saturday's hours at 10 a.m. to 6 p.m. and Sunday hours are 12 p.m. to 4 p.m. Take advantage of this opportunity to showcase your business' products and services. Please view our website, www.wabashchamber.org, or call, 260.563.1168, for pricing and information.

Ag Day — This well received annual event will be held March 24, 7:00 a.m. at the Wabash County REMC building. There will be speakers and information of value to businesses and those in the agriculture community. Mark your calendars now. More information will follow.

Honor Student Luncheon — Once again we will be honoring the top 20% of our county's graduating seniors. This is an opportunity for the students to network with our business people and learn what types of employment opportunities their hometown can offer. This year's luncheon will be April 16 at the Honeywell Center. Watch for more information about sponsorship and attendance to come.

IMPORTANT CHANGE:

The **Tax Media Update Workshop** has been changed! It will now be held on March 5, from 8 a.m. – 12 noon, here at the Chamber. **Cost will be \$60.** Stuart P. Sobel, the President of both Stuart Sobel Consulting, Inc. and Tax Media Network, will be here. Dealing with the changing economy, retirement savings for a small business, tax legislation, and tax planning are just some of the issues he will talk about. See attached flyer for more information. Make your reservation today for this exciting and informational seminar!

Business Before Hours

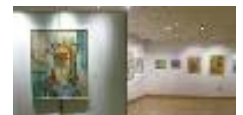


The next **Business Before Hours** will be February 11, 7:00 a.m., at the Honeywell Center, 275 W. Market St., Wabash.

Business Sponsors are **Manchester College Internship Program, FAME Festival, Peabody Retirement community, Peebles Realty and Wells Fargo Bank.** The emcee will be **Sharon Yohe, Yohe Realty.** To make reservations call the Chamber at 260.563.1168, email beth@wabashchamber.org or visit our web site at www.wabashchamber.org.

BUSINESS AFTER Hours

The next Business After Hours is scheduled for March 26, 4:30 - 6:30 p.m. The sponsor will be **Manchester College Conference Services.** Please



plan to visit the College Union on East Street. Don't miss this opportunity to tour this expanded and renovated facility and network with their staff and other business people.

BOARD MEMBERS

2008-2009

Trisha Metzger, Chair
Crossroads Bank
Rob Pearson, Chair Elect
Wabash County REMC
Mark Sapusek, Vice Chair
Visionary Web/Computers
Doug Mays, Treasurer
Thermafiber
Brian Campbell
Randall Miller & Associates
Andy Eads, Past Chair
Huntington Herald Press
Kimberly Pinkerton, President
Chamber of Commerce

Celia Briggs
Wabash City Schools
Deborah VanMeter
Huntington University Excel
Lance Agness
Ford Meter Box Company
Skip Daughtry
Beauchamp & McSpadden
Chris Goff
Judge, Superior Court
Phil Brown
Alumitech
Diane Morris
Borders & Beyond
Larry Hoover
Quality Electric
Lindsay Barnett
Midwest Eye Consultants
Matt Mize
Tiede, Metz & Downs
Marlea Dale
Northwestern Mutual Ins.
Marilyn Custer-Mitchell
Wabash County Hospital
Brad Thurmond
Ivy Tech Community College

Upcoming Events



February 5	11:30 a.m. - 1:00 p.m.	State of the City/County Honeywell Center
February 11	7:00 - 8:30 a.m.	Business Before Hours Honeywell Center
February 21	7:30 a.m.	Legislative Update Chamber Conference Room
February 28	10:00 a.m. - 6:00 p.m.	EXPO Honeywell Center
March 1	12:00 - 4:00 p.m.	EXPO Honeywell Center
March 5	8:00 a.m. - 12:00 p.m.	Indiana Business Tax Update Seminar Chamber Conference Room
March 26	4:30 - 6:30 p.m.	Business After Hours Manchester College Union

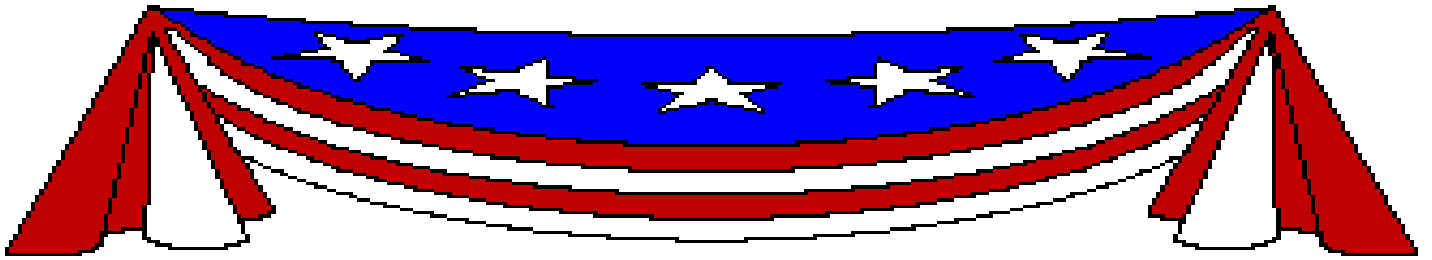
GOLD MEMBERS

We thank and salute those member businesses who carry GOLD LEVEL status:

**Beacon Credit Union
Pettit Printing, Inc.
Crossroads Bank
Charley Creek Foundation
Bulldog Battery
Wells Fargo Bank
Miller's Merry Manor
First Merchants Bank
Ford Meter Box Co., Inc.
First Farmers Bank & Trust
Kirtlan Automotive Machine & Repair, Inc.
Physicians Health Plan of Northern Indiana, Inc.
Dr. James Ford Historic Home
K & R Office Supply, Inc.
Indiana American Water Company
Mutual Bank
Duke Energy
Cornerstone Furniture**



Any Wabash County Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.



**WABASH COUNTY CHAMBER OF COMMERCE
GOVERNMENT AFFAIRS COMMITTEE
PRESENTS**



LEGISLATIVE UPDATE

SATURDAY, FEBRUARY 21 - 7:30-9:30 A.M.

sponsored by



MutualBank

**Event to be Held at: Chamber Conference Room,
210 S. Wabash St, Wabash
(2nd floor City Hall Building)**

The following have been invited to speak and take questions & comments:



**STATE SENATOR GARY "DOC" DILLON
STATE SENATOR RANDY HEAD
STATE REPRESENTATIVE BILL RUPPEL**



CONTINENTAL BREAKFAST WILL BE SERVED

**ADVANCE RESERVATIONS REQUESTED
BY FEBRUARY 17, 2009**



Young Professionals Network



The Brian Mallow Agency

Presents
A Night of Comedy
Featuring



Wabash's Own
Michael Palascak

Featured On



The
BOB and TOM



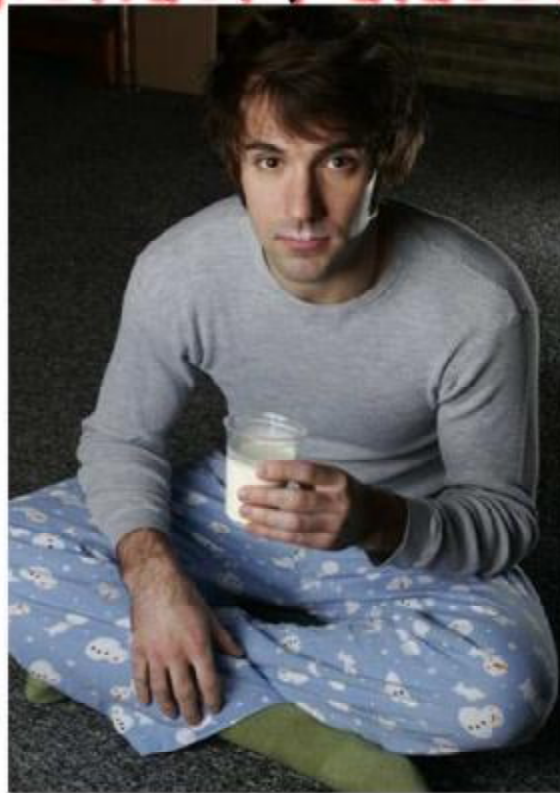
SHOW

Musical
Entertainment
Provided By:

BARELY



BEATING



Monday, February
23rd 2009
Wabash Middle School
Auditorium
Band Starts at 6:30pm
Comedy Starts at
8:00pm

Adults - \$5.00
Students - \$3.00

Great Door Prizes For
All
Pre-Sale Ticket Holders

www.wabashchamber.org/ypn www.michaelpalascak.com

Get Your Pre-Sale
Tickets At:



First Merchants Bank The Brian Mallow Agency





Wabash County Tobacco Free Coalition

111 South Wabash Street
Wabash, Indiana 46992

tobaccofreewabash@hotmail.com

Daniel Gray
Wabash County Coordinator
Charlie Lovellette
Business Cessation Planner
563 - 7727
tobaccofreewabash.com

*A Wabash County Youth
Service Bureau Program,
United Fund Agency*

February, 2009

MAKING THE BUSINESS COMMUNITY MORE A WARE



Everyone deserves smoke-free air.

More than 50,000 people die every year due to secondhand smoke exposure in the US, making it the third leading preventable cause of death and disease.

Workplace exposure to secondhand smoke causes heart disease, lung cancer and respiratory illnesses-



While 76 percent of white-collar workers are protected from secondhand smoke exposure in workplaces, only 52 percent of blue collar/industrial workers and just 43 percent of hospitality workers have the benefit of the same level of protection.

**ITS TIME TO PROTECT ALL INDIANA WORKERS FROM ON- THE-
JOB EXPOSURE TO SECONDHAND SMOKE.**

Nobody should have to choose between a paycheck or their health.

**CALL WABASH COUNTY TOBACCO FREE COALITION FOR HELP
TO BECOME SMOKE-FREE**

SMOKE-FREE BENEFITS

Increase productivity and morale.

- The American Productivity Audit, a national survey of over 29,000 workers, found that tobacco use was a leading cause of worker lost production time.¹³
- Smoking in the workplace causes inefficiency, errors, eye irritation and lower attentiveness.
- Employee morale suffers when non-smoking employees are forced to be exposed to secondhand smoke.
- A smoke-free workplace is more attractive to employees, since nearly 75 out of 100 adults in Indiana do not smoke. 71.5 percent believe smoking should not be allowed at all in indoor work areas.⁷



Reduce absenteeism.

- Smokers, on average, miss 6.16 days of work per year due to sickness (including smoking-related acute and chronic conditions), compared to non-smokers, who miss 3.86 days of work per year.¹⁵

Protect your employees' health.

- Employees exposed to secondhand smoke on the job are 12-19 percent more likely to get lung cancer.¹⁶
- Exposure to secondhand smoke increases the risk of an acute coronary heart disease event by 25-35 percent.¹⁷

Protect yourself from possible liability.

- Reduce the risk of lawsuits being filed by employees who become ill from breathing secondhand smoke while at work.
- Eliminate disability claims based on secondhand smoke exposure.
- Prevent violations of the Americans with Disabilities Act that result from limiting access by people with respiratory problems who cannot patronize or work in your business due to tobacco smoke pollution.

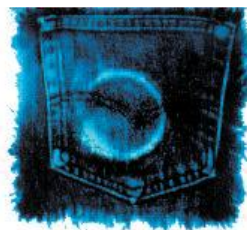
The bottom line! Plain and simple - being smoke-free adds up. It's the right thing to do - for the health of your employees and customers AND the wealth of your business.

7. 2004 Indiana Adult Tobacco Survey; Centers for Disease Control and Prevention.

13. Centers for Disease Control and Prevention. Saves Lives, Saves Money: Make Your Business Smoke-Free. Atlanta, Georgia: US Department of Health and Human Services, Centers for Disease Control and Prevention, National Center for Chronic Disease Prevention and Promotion, Office on Smoking and Health, June 2006. 15. Halpern, MT et al. "Impact of smoking status on workplace absenteeism and productivity". Tobacco Control 10(3): 233-38, September 2001.

16. IARC: "Involuntary smoking, Smoking of Delta Report of Second Evaluation." Q2(E:2). Human care in Occupational Health and Safety.

17. IARC: "Involuntary smoking, Smoking of Data Reported and Evaluation." 83(5.4): Other relevant data, 2004.



**First Warning Sign
of Cancer.**

Spit Tobacco: Not a Safe Alternative.

For **FREE** help
quitting, call
1-800-QUIT-NOW
(800-784-8669)

Great American Spit Out:
Through With Chew Week:
3rd Full Week in February; 15th – 21st



In Cooperation with



Wabash County
Chamber of Commerce

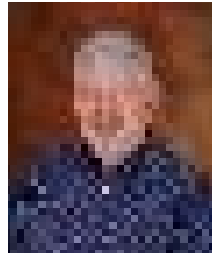
presents

INDIANA BUSINESS TAX UPDATE

March 5, 2009
8 am — 12 pm

Wabash Chamber of Commerce
Conference Room
210 S Wabash Street
(2nd floor of City Hall)
Wabash, Indiana

\$60 per person



Stuart P. Sobel is the President of both Stuart Sobel Consulting, Inc. and Tax Media Network, which are located in Indianapolis, Indiana.

Stuart Sobel Consulting, Inc. provides tax consulting in many areas including tax planning, business creation, tax-exempt filing, strategic planning, charitable giving, employee benefits, and tax-free exchanges. Stuart has helped to create thousands of diverse businesses and nonprofit organizations including public charities, trade associations, and athletic organizations world wide.

During his 30 years working for the Internal Revenue Service, Stuart held a number of high level positions. His responsibilities included oversight of audit selections, examination of tax returns, and technical approval of completed cases.

Since opening his consulting firm in 1998, Stuart has taught numerous workshops for organization such as the United Autoworkers Union, AT&T, General Motors, and the National Treasury Employees Union. The organizations provided these workshops for their employees who were contemplating starting a business upon their retirement or displacement from employment.

Stuart has taught business startup, nonprofit management, accounting and several tax courses as a member of the adjunct faculty of Indiana University. He is presently on contract with and teaches CPA tax planning throughout the United States for Surgent McCoy, CPE, LLC.

The media has referred to Stuart as the “Guru of Giving.” He is the producer and host of his own radio program — Wise Choices: Taxes and Charity Today, which airs weekly on radio stations across the country.

Stuart Sobel has spoken to audiences throughout the United States on a wide range of subjects. He is a recognized tax expert who strives to share his wisdom and to make taxes less taxing. His unique background and years of working with small businesses and charities have provided him with the vast array of information, experiences, and stories that he uses to educate and entertain his audiences.





INDIANA BUSINESS TAX UPDATE

- DEALING WITH THE CHANGING ECONOMY
- RETIREMENT SAVINGS FOR A SMALL BUSINESS
- TAX LEGISLATION
- TAX PLANNING

THIS PROGRAM IS ESSENTIAL FOR:

- MANAGERS
- CEOs
- EMPLOYEES
- SMALL BUSINESS OWNERS
- NOT-FOR-PROFIT ORGANIZATIONS



Topics

1. This Year's Tax News and Changes including a projection of tax changes under the Obama administration.
2. Tax Relief for a Business in Distress
3. Limited Liability Companies - Traps and Opportunities
4. Retirement Savings for Small Business
5. Tax Saving Tips regarding fringe benefits, travel and entertainment, home offices, rental property, etc.



REGISTRATION FORM

Name: _____

Company: _____

Address: _____

Phone: _____

Email: _____

Additional Attendees: _____

attending ____ @ \$60 ea = _____

____ check enclosed ____ invoice me

Credit Card Payment

____ Visa ____ M/C ____ Discover ____ AMEX

Card # _____

Expires: _____ Security Code ____

Name on Card: _____

Reply by January 30, 2009

Return to:

Wabash County Chamber of Commerce

PO Box 371

Wabash, IN 46992

or register online at

www.wabashchamber.org

For CPE Credit information for accountants and enrolled agents, contact the Wabash County Chamber of Commerce, 260.563.1168 or Stuart Sobel, 317.581.1827